

NATIONAL ASSOCIATION OF REALTORS®

Existing Home Sales

Year		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory*	Mos. Supply
2016		5,450,000	740,000	1,300,000	2,220,000	1,190,000	*	*	*	*	*	1,650,000	4.4
2017		5,510,000	740,000	1,300,000	2,260,000	1,220,000	*	*	*	*	*	1,460,000	3.9
2018		5,340,000	690,000	1,270,000	2,240,000	1,140,000	*	*	*	*	*	1,530,000	4.0
		Seasonally Adjusted Annual Rate					Not Seasonally Adjusted						
2018	Jul	5,390,000	690,000	1,260,000	2,250,000	1,190,000	523,000	70,000	129,000	216,000	108,000	1,920,000	4.3
2018	Aug	5,350,000	700,000	1,280,000	2,250,000	1,120,000	539,000	76,000	134,000	220,000	109,000	1,910,000	4.3
2018	Sep	5,180,000	680,000	1,270,000	2,150,000	1,080,000	421,000	57,000	104,000	173,000	87,000	1,880,000	4.4
2018	Oct	5,220,000	690,000	1,260,000	2,180,000	1,090,000	446,000	61,000	109,000	182,000	94,000	1,850,000	4.3
2018	Nov	5,210,000	710,000	1,300,000	2,160,000	1,040,000	406,000	58,000	98,000	169,000	81,000	1,740,000	4.0
2018	Dec	5,000,000	680,000	1,190,000	2,100,000	1,030,000	377,000	53,000	83,000	165,000	76,000	1,530,000	3.7
2019	Jan	4,930,000	690,000	1,160,000	2,080,000	1,000,000	285,000	39,000	61,000	123,000	62,000	1,590,000	3.9
2019	Feb	5,480,000	690,000	1,270,000	2,360,000	1,160,000	311,000	36,000	66,000	143,000	66,000	1,630,000	3.6
2019	Mar	5,210,000	670,000	1,170,000	2,280,000	1,090,000	400,000	46,000	86,000	182,000	86,000	1,670,000	3.8
2019	Apr	5,210,000	640,000	1,180,000	2,280,000	1,110,000	456,000	53,000	104,000	200,000	99,000	1,830,000	4.2
2019	May	5,360,000	670,000	1,230,000	2,330,000	1,130,000	542,000	66,000	131,000	231,000	114,000	1,910,000	4.3
2019	Jun r	5,290,000	680,000	1,250,000	2,270,000	1,090,000	528,000	68,000	134,000	218,000	108,000	1,920,000	4.4
2019	Jul p	5,420,000	660,000	1,270,000	2,310,000	1,180,000	540,000	71,000	132,000	226,000	111,000	1,890,000	4.2
	vs. last month:	2.5%	-2.9%	1.6%	1.8%	8.3%	2.3%	4.4%	-1.5%	3.7%	2.8%	-1.6%	-4.5%
	vs. last year:	0.6%	-4.3%	0.8%	2.7%	-0.8%	3.3%	1.4%	2.3%	4.6%	2.8%	-1.6%	-2.3%
	year-to-date:						3.062	0.379	0.714	1.323	0.646		

Note: Annual inventory figures are from December of each year

Sales Price of Existing Homes

Year		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West
		Median					Average (Mean)				
2016		\$233,800	\$263,900	\$183,300	\$204,800	\$340,200	\$276,000	\$301,700	\$215,100	\$243,900	\$368,500
2017		247,200	275,000	194,900	218,000	366,400	289,200	312,200	226,400	255,400	388,200
2018		259,300	288,500	200,200	225,900	385,200	298,200	322,900	230,400	262,000	404,400
		Not Seasonally Adjusted					Not Seasonally Adjusted				
2018	Jul	269,300	308,900	209,300	233,000	393,500	307,600	339,000	239,300	269,600	411,100
2018	Aug	265,600	304,500	206,300	228,000	393,500	304,000	336,300	235,900	264,100	410,600
2018	Sep	256,900	286,200	199,100	223,300	386,300	296,000	320,400	228,100	258,200	406,000
2018	Oct	255,100	280,800	196,800	221,600	381,100	293,900	317,100	226,100	256,500	402,600
2018	Nov	257,400	290,300	198,000	223,600	383,400	296,100	322,900	226,900	259,100	404,300
2018	Dec	254,700	283,300	190,900	225,300	380,800	293,800	318,000	221,800	260,400	401,900
2019	Jan	249,300	279,800	189,800	216,000	374,600	288,100	316,300	219,000	250,100	397,300
2019	Feb	250,100	273,000	188,800	220,000	379,300	288,500	308,900	217,600	253,300	400,300
2019	Mar	259,700	277,500	200,200	228,100	389,300	297,500	313,200	229,400	263,200	408,400
2019	Apr	266,900	287,500	209,700	234,100	395,100	305,000	323,000	238,300	270,300	413,300
2019	May	278,200	304,200	220,800	242,200	409,100	314,600	333,800	248,400	279,600	420,800
2019	Jun r	285,300	321,200	229,600	247,500	410,400	321,400	347,400	257,800	284,600	422,600
2019	Jul p	280,800	305,800	226,300	245,100	408,000	317,100	337,400	253,300	281,000	421,700
	vs. last year:	4.3%	-1.0%	8.1%	5.2%	3.7%	3.1%	-0.5%	5.9%	4.2%	2.6%