

NATIONAL ASSOCIATION OF REALTORS®

Existing Home Sales

Year		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory*	Mos.
													Supply
2019		5,340,000	690,000	1,250,000	2,290,000	1,120,000	*	*	*	*	*	1,390,000	3.9
2020		5,640,000	700,000	1,330,000	2,460,000	1,150,000	*	*	*	*	*	1,060,000	3.1
2021		6,120,000	750,000	1,400,000	2,710,000	1,260,000	*	*	*	*	*	880,000	2.3
Seasonally Adjusted Annual Rate							Not Seasonally Adjusted						
2021	Jul	6,030,000	740,000	1,390,000	2,650,000	1,250,000	584,000	74,000	140,000	252,000	118,000	1,310,000	2.6
2021	Aug	5,990,000	730,000	1,380,000	2,640,000	1,240,000	576,000	75,000	140,000	246,000	115,000	1,280,000	2.6
2021	Sep	6,180,000	750,000	1,420,000	2,730,000	1,280,000	546,000	69,000	131,000	233,000	113,000	1,260,000	2.4
2021	Oct	6,190,000	740,000	1,450,000	2,720,000	1,280,000	526,000	67,000	127,000	224,000	108,000	1,230,000	2.4
2021	Nov	6,330,000	740,000	1,470,000	2,830,000	1,290,000	503,000	63,000	120,000	219,000	101,000	1,110,000	2.1
2021	Dec	6,090,000	730,000	1,450,000	2,690,000	1,220,000	513,000	68,000	118,000	228,000	99,000	880,000	1.7
2022	Jan	6,490,000	780,000	1,500,000	2,940,000	1,270,000	352,000	45,000	73,000	163,000	71,000	850,000	1.6
2022	Feb	5,930,000	690,000	1,330,000	2,700,000	1,210,000	352,000	37,000	71,000	171,000	73,000	850,000	1.7
2022	Mar	5,750,000	660,000	1,270,000	2,610,000	1,210,000	456,000	47,000	93,000	218,000	98,000	930,000	1.9
2022	Apr	5,600,000	670,000	1,310,000	2,480,000	1,140,000	463,000	48,000	103,000	213,000	99,000	1,030,000	2.2
2022	May	5,410,000	670,000	1,250,000	2,410,000	1,080,000	499,000	56,000	117,000	225,000	101,000	1,150,000	2.6
2022	Jun r	5,110,000	670,000	1,230,000	2,250,000	960,000	525,000	67,000	132,000	228,000	98,000	1,250,000	2.9
2022	Jul p	4,810,000	620,000	1,190,000	2,130,000	870,000	453,000	61,000	118,000	196,000	78,000	1,310,000	3.3
vs. last month:		-5.9%	-7.5%	-3.3%	-5.3%	-9.4%	-13.7%	-9.0%	-10.6%	-14.0%	-20.4%	4.8%	13.8%
vs. last year:		-20.2%	-16.2%	-14.4%	-19.6%	-30.4%	-22.4%	-17.6%	-15.7%	-22.2%	-33.9%	0.0%	26.9%
year-to-date:							3.100	0.361	0.707	1.414	0.618		

Note: Annual inventory figures are from December of each year

Sales Price of Existing Homes

Year		U.S.	Northeast	Midwest	South	West
2019		\$271,900	\$300,800	\$212,900	\$236,100	\$400,900
2020		296,700	337,900	233,200	258,800	444,800
2021		350,700	386,400	260,400	309,200	545,500
Not Seasonally Adjusted						
2021	Jul	364,600	410,600	274,100	318,300	569,000
2021	Aug	361,500	407,100	270,000	316,700	563,100
2021	Sep	355,100	386,400	263,300	314,600	555,900
2021	Oct	355,700	378,300	259,300	320,500	559,000
2021	Nov	358,200	381,300	258,500	325,800	558,800
2021	Dec	358,800	385,200	254,600	326,600	557,700
2022	Jan	354,300	382,000	245,300	321,600	550,500
2022	Feb	363,700	383,100	248,400	333,200	573,300
2022	Mar	379,300	390,900	268,600	346,900	611,600
2022	Apr	395,500	411,100	282,200	360,000	627,700
2022	May	408,400	428,500	294,900	371,200	631,600
2022	Jun r	413,800	453,200	305,500	370,900	627,500
2022	Jul p	403,800	444,000	293,300	365,200	614,900
vs. last year:		10.8%	8.1%	7.0%	14.7%	8.1%