

NATIONAL ASSOCIATION OF REALTORS®

Existing Home Sales

Year		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory*	Mos. Supply
2015		5,250,000	700,000	1,240,000	2,160,000	1,170,000	*	*	*	*	*	1,760,000	4.8
2016		5,450,000	740,000	1,300,000	2,220,000	1,190,000	*	*	*	*	*	1,650,000	4.4
2017		5,510,000	740,000	1,300,000	2,260,000	1,220,000	*	*	*	*	*	1,460,000	3.9
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted							
2017	Nov	5,720,000	760,000	1,400,000	2,330,000	1,230,000	425,000	58,000	99,000	175,000	93,000	1,670,000	3.5
2017	Dec	5,560,000	740,000	1,330,000	2,290,000	1,200,000	427,000	56,000	94,000	185,000	92,000	1,460,000	3.2
2018	Jan	5,380,000	730,000	1,250,000	2,260,000	1,140,000	313,000	40,000	66,000	135,000	72,000	1,520,000	3.4
2018	Feb	5,540,000	640,000	1,220,000	2,410,000	1,270,000	319,000	36,000	66,000	145,000	72,000	1,580,000	3.4
2018	Mar	5,600,000	680,000	1,290,000	2,400,000	1,230,000	434,000	48,000	96,000	191,000	99,000	1,640,000	3.5
2018	Apr	5,450,000	650,000	1,290,000	2,330,000	1,180,000	460,000	52,000	109,000	197,000	102,000	1,800,000	4.0
2018	May	5,410,000	680,000	1,260,000	2,300,000	1,170,000	535,000	65,000	131,000	222,000	117,000	1,870,000	4.1
2018	Jun	5,380,000	720,000	1,270,000	2,250,000	1,140,000	570,000	75,000	144,000	230,000	121,000	1,930,000	4.3
2018	Jul	5,340,000	660,000	1,250,000	2,240,000	1,190,000	523,000	70,000	129,000	216,000	108,000	1,920,000	4.3
2018	Aug	5,330,000	700,000	1,280,000	2,230,000	1,120,000	539,000	76,000	134,000	220,000	109,000	1,910,000	4.3
2018	Sep	5,150,000	680,000	1,280,000	2,110,000	1,080,000	421,000	57,000	104,000	173,000	87,000	1,880,000	4.4
2018	Oct r	5,220,000	690,000	1,270,000	2,150,000	1,110,000	446,000	61,000	109,000	182,000	94,000	1,850,000	4.3
2018	Nov p	5,320,000	740,000	1,340,000	2,200,000	1,040,000	406,000	58,000	98,000	169,000	81,000	1,740,000	3.9
vs. last month:		1.9%	7.2%	5.5%	2.3%	-6.3%	-9.0%	-4.9%	-10.1%	-7.1%	-13.8%	-5.9%	-9.3%
vs. last year:		-7.0%	-2.6%	-4.3%	-5.6%	-15.4%	-4.5%	0.0%	-1.0%	-3.4%	-12.9%	4.2%	11.4%
year-to-date:							4.966	0.638	1.186	2.080	1.062		

Note: Annual inventory figures are from December of each year

Sales Price of Existing Homes

Year		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West
Median						Average (Mean)					
2015		\$222,400	\$260,200	\$174,400	\$192,100	\$316,000	\$266,400	\$298,900	\$206,900	\$234,700	\$351,200
2016		233,800	263,900	183,300	204,800	340,200	276,000	301,700	215,100	243,900	368,500
2017		247,200	275,000	194,900	218,000	366,400	289,200	312,200	226,400	255,400	388,200
Not Seasonally Adjusted						Not Seasonally Adjusted					
2017	Nov	247,200	273,600	194,100	216,600	374,000	289,500	312,400	224,300	253,300	394,600
2017	Dec	246,500	261,900	191,300	218,900	373,500	288,300	303,900	222,900	254,800	394,800
2018	Jan	240,800	269,000	187,000	209,600	363,900	282,600	308,200	217,800	245,200	387,000
2018	Feb	240,900	262,900	179,000	214,200	368,400	280,600	301,800	209,500	247,600	390,000
2018	Mar	249,800	270,600	191,400	222,400	377,800	289,900	306,600	222,000	258,000	397,600
2018	Apr	257,900	275,200	199,500	227,000	389,900	297,800	312,500	230,500	264,100	406,800
2018	May	265,100	285,400	208,800	232,700	393,000	303,700	320,400	237,500	270,300	409,500
2018	Jun	273,800	306,500	215,900	237,100	401,100	311,900	338,100	245,900	275,900	414,400
2018	Jul	269,300	308,900	209,300	232,900	393,500	307,600	339,000	239,300	269,500	411,100
2018	Aug	265,600	304,500	206,300	227,900	393,500	304,000	336,300	235,900	264,000	410,600
2018	Sep	256,900	286,200	199,300	223,500	386,300	296,000	320,400	228,300	258,300	406,000
2018	Oct r	255,100	280,800	196,800	221,500	381,200	293,900	317,100	226,100	256,400	402,700
2018	Nov p	257,700	291,400	199,100	223,600	380,600	296,300	323,600	227,900	259,400	401,900
vs. last year:		4.2%	6.5%	2.6%	3.2%	1.8%	2.3%	3.6%	1.6%	2.4%	1.8%