

# NATIONAL ASSOCIATION OF REALTORS®

## Existing Home Sales

Year		U.S.					U.S.					Inventory*	Mos. Supply
		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West		
2013		5,090,000	660,000	1,200,000	2,050,000	1,190,000	*	*	*	*	*	1,860,000	4.9
2014		4,940,000	640,000	1,140,000	2,050,000	1,100,000	*	*	*	*	*	1,860,000	5.2
2015		5,250,000	700,000	1,240,000	2,160,000	1,170,000	*	*	*	*	*	1,760,000	4.8
		Seasonally Adjusted Annual Rate					Not Seasonally Adjusted						
2015	Sep	5,440,000	740,000	1,290,000	2,180,000	1,230,000	471,000	65,000	112,000	192,000	102,000	2,190,000	4.8
2015	Oct	5,290,000	740,000	1,280,000	2,120,000	1,150,000	444,000	63,000	106,000	179,000	96,000	2,110,000	4.8
2015	Nov	4,860,000	700,000	1,120,000	1,990,000	1,050,000	351,000	50,000	78,000	148,000	75,000	2,040,000	5.0
2015	Dec	5,450,000	740,000	1,250,000	2,240,000	1,220,000	436,000	58,000	94,000	184,000	100,000	1,760,000	3.9
2016	Jan	5,470,000	760,000	1,300,000	2,240,000	1,170,000	302,000	39,000	66,000	127,000	70,000	1,820,000	4.0
2016	Feb	5,070,000	630,000	1,120,000	2,190,000	1,130,000	314,000	40,000	67,000	138,000	69,000	1,870,000	4.4
2016	Mar	5,360,000	720,000	1,240,000	2,250,000	1,150,000	421,000	51,000	96,000	178,000	96,000	1,960,000	4.4
2016	Apr	5,430,000	740,000	1,390,000	2,180,000	1,120,000	470,000	62,000	115,000	189,000	104,000	2,120,000	4.7
2016	May	5,510,000	770,000	1,300,000	2,260,000	1,180,000	525,000	69,000	132,000	210,000	114,000	2,140,000	4.7
2016	Jun	5,570,000	760,000	1,350,000	2,260,000	1,200,000	582,000	77,000	149,000	229,000	127,000	2,110,000	4.5
2016	Jul	5,380,000	660,000	1,280,000	2,220,000	1,220,000	513,000	71,000	131,000	205,000	106,000	2,110,000	4.7
2016	Aug r	5,300,000	700,000	1,270,000	2,140,000	1,190,000	539,000	77,000	132,000	215,000	115,000	2,010,000	4.6
2016	Sep p	5,470,000	740,000	1,320,000	2,160,000	1,250,000	484,000	66,000	118,000	194,000	106,000	2,040,000	4.5
	<b>vs. last month:</b>	<b>3.2%</b>	<b>5.7%</b>	<b>3.9%</b>	<b>0.9%</b>	<b>5.0%</b>	<b>-10.2%</b>	<b>-14.3%</b>	<b>-10.6%</b>	<b>-9.8%</b>	<b>-7.8%</b>	<b>1.5%</b>	<b>-2.2%</b>
	<b>vs. last year:</b>	<b>0.6%</b>	<b>0.0%</b>	<b>2.3%</b>	<b>-0.9%</b>	<b>1.6%</b>	<b>2.8%</b>	<b>1.5%</b>	<b>5.4%</b>	<b>1.0%</b>	<b>3.9%</b>	<b>-6.8%</b>	<b>-6.3%</b>
	<b>year-to-date:</b>						<b>4.150</b>	<b>0.552</b>	<b>1.006</b>	<b>1.685</b>	<b>0.907</b>		

Note: Annual inventory figures are from December of each year

## Sales Price of Existing Homes

Year		U.S.					U.S.				
		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West
		Median					Average (Mean)				
2013		\$197,100	\$249,100	\$154,600	\$170,700	\$273,100	\$245,500	\$288,900	\$186,900	\$216,400	\$317,400
2014		208,300	252,700	163,200	179,300	291,800	255,300	292,700	196,500	224,400	334,100
2015		222,400	260,200	174,400	192,100	316,000	266,400	298,900	206,900	234,700	351,200
		Not Seasonally Adjusted					Not Seasonally Adjusted				
2015	Sep	221,700	256,200	174,300	191,300	319,400	265,100	294,400	207,000	232,400	353,700
2015	Oct	219,100	248,400	171,600	188,400	320,800	262,700	290,100	203,100	229,500	354,200
2015	Nov	220,000	254,600	169,300	189,500	318,200	263,800	292,600	202,700	232,200	352,800
2015	Dec	223,200	255,600	170,500	194,900	321,600	266,100	295,100	203,200	236,000	355,500
2016	Jan	213,700	247,500	164,300	184,600	310,900	257,700	288,200	196,800	225,400	348,000
2016	Feb	212,100	240,300	161,800	187,500	310,200	255,300	279,900	191,700	226,100	347,500
2016	Mar	221,500	253,700	172,300	194,200	321,800	264,400	292,300	202,500	232,900	356,300
2016	Apr	230,900	263,600	180,300	201,700	335,900	273,600	300,000	211,100	242,300	365,500
2016	May	238,900	268,600	190,000	210,700	345,100	280,900	305,300	220,800	250,000	371,500
2016	Jun	247,600	284,500	197,800	217,600	351,900	289,800	318,400	231,000	257,600	377,000
2016	Jul	243,300	278,600	193,900	213,600	346,900	284,900	314,300	226,100	252,000	373,800
2016	Aug r	239,900	274,100	190,900	208,800	348,000	282,000	310,100	222,900	247,400	373,800
2016	Sep p	234,200	261,600	184,500	204,000	345,400	276,200	300,800	215,500	243,000	372,200
	<b>vs. last year:</b>	<b>5.6%</b>	<b>2.1%</b>	<b>5.9%</b>	<b>6.6%</b>	<b>8.1%</b>	<b>4.2%</b>	<b>2.2%</b>	<b>4.1%</b>	<b>4.6%</b>	<b>5.2%</b>