

# NATIONAL ASSOCIATION OF REALTORS®

## Existing Home Sales

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory*	Mos. Supply
2016	5,450,000	740,000	1,300,000	2,220,000	1,190,000	*	*	*	*	*	1,650,000	4.4
2017	5,510,000	740,000	1,300,000	2,260,000	1,220,000	*	*	*	*	*	1,460,000	3.9
2018	5,340,000	690,000	1,270,000	2,240,000	1,140,000	*	*	*	*	*	1,530,000	4.0
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted						
2018 Sep	5,180,000	680,000	1,270,000	2,150,000	1,080,000	421,000	57,000	104,000	173,000	87,000	1,880,000	4.4
2018 Oct	5,220,000	690,000	1,260,000	2,180,000	1,090,000	446,000	61,000	109,000	182,000	94,000	1,850,000	4.3
2018 Nov	5,210,000	710,000	1,300,000	2,160,000	1,040,000	406,000	58,000	98,000	169,000	81,000	1,740,000	4.0
2018 Dec	5,000,000	680,000	1,190,000	2,100,000	1,030,000	377,000	53,000	83,000	165,000	76,000	1,530,000	3.7
2019 Jan	4,930,000	690,000	1,160,000	2,080,000	1,000,000	285,000	39,000	61,000	123,000	62,000	1,590,000	3.9
2019 Feb	5,480,000	690,000	1,270,000	2,360,000	1,160,000	311,000	36,000	66,000	143,000	66,000	1,630,000	3.6
2019 Mar	5,210,000	670,000	1,170,000	2,280,000	1,090,000	400,000	46,000	86,000	182,000	86,000	1,670,000	3.8
2019 Apr	5,210,000	640,000	1,180,000	2,280,000	1,110,000	456,000	53,000	104,000	200,000	99,000	1,830,000	4.2
2019 May	5,360,000	670,000	1,230,000	2,330,000	1,130,000	542,000	66,000	131,000	231,000	114,000	1,910,000	4.3
2019 Jun	5,290,000	680,000	1,250,000	2,270,000	1,090,000	528,000	68,000	134,000	218,000	108,000	1,920,000	4.4
2019 Jul	5,420,000	660,000	1,270,000	2,310,000	1,180,000	540,000	71,000	132,000	226,000	111,000	1,900,000	4.2
2019 Aug r	5,500,000	710,000	1,310,000	2,330,000	1,150,000	532,000	73,000	131,000	220,000	108,000	1,830,000	4.0
2019 Sep p	5,380,000	690,000	1,270,000	2,280,000	1,140,000	452,000	60,000	109,000	190,000	93,000	1,830,000	4.1
vs. last month:	-2.2%	-2.8%	-3.1%	-2.1%	-0.9%	-15.0%	-17.8%	-16.8%	-13.6%	-13.9%	0.0%	2.5%
vs. last year:	3.9%	1.5%	0.0%	6.0%	5.6%	7.4%	5.3%	4.8%	9.8%	6.9%	-2.7%	-6.8%
year-to-date:						4.046	0.512	0.954	1.733	0.847		

Note: Annual inventory figures are from December of each year

## Sales Price of Existing Homes

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West
Median						Average (Mean)				
2016	\$233,800	\$263,900	\$183,300	\$204,800	\$340,200	\$276,000	\$301,700	\$215,100	\$243,900	\$368,500
2017	247,200	275,000	194,900	218,000	366,400	289,200	312,200	226,400	255,400	388,200
2018	259,300	288,500	200,200	225,900	385,200	298,200	322,900	230,400	262,000	404,400
Not Seasonally Adjusted						Not Seasonally Adjusted				
2018 Sep	256,900	286,200	199,100	223,300	386,300	296,000	320,400	228,100	258,200	406,000
2018 Oct	255,100	280,800	196,800	221,600	381,100	293,900	317,100	226,100	256,500	402,600
2018 Nov	257,400	290,300	198,000	223,600	383,400	296,100	322,900	226,900	259,100	404,300
2018 Dec	254,700	283,300	190,900	225,300	380,800	293,800	318,000	221,800	260,400	401,900
2019 Jan	249,300	279,800	189,800	216,000	374,600	288,100	316,300	219,000	250,100	397,300
2019 Feb	250,100	273,000	188,800	220,000	379,300	288,500	308,900	217,600	253,300	400,300
2019 Mar	259,700	277,500	200,200	228,100	389,300	297,500	313,200	229,400	263,200	408,400
2019 Apr	266,900	287,500	209,700	234,100	395,100	305,000	323,000	238,300	270,300	413,300
2019 May	278,200	304,200	220,800	242,200	409,100	314,600	333,800	248,400	279,600	420,800
2019 Jun	285,300	321,200	229,600	247,500	410,400	321,400	347,400	257,800	284,600	422,600
2019 Jul	280,400	305,700	226,400	244,000	407,900	316,800	337,400	253,300	279,800	421,600
2019 Aug r	278,900	316,600	222,500	239,900	408,200	315,000	343,700	249,300	275,200	421,500
2019 Sep p	272,100	301,100	213,500	237,300	403,600	308,500	330,900	240,700	271,200	418,600
vs. last year:	5.9%	5.2%	7.2%	6.3%	4.5%	4.2%	3.3%	5.5%	5.0%	3.1%