

NATIONAL ASSOCIATION OF REALTORS®

Existing Home Sales

| Year                            |       | U.S.      | Northeast | Midwest   | South     | West                    | U.S.    | Northeast | Midwest | South   | West   | Inventory* | Mos. Supply |
|---------------------------------|-------|-----------|-----------|-----------|-----------|-------------------------|---------|-----------|---------|---------|--------|------------|-------------|
| 2022                            |       | 5,030,000 | 620,000   | 1,190,000 | 2,250,000 | 960,000                 | *       | *         | *       | *       | *      | 960,000    | 2.7         |
| 2023                            |       | 4,090,000 | 490,000   | 980,000   | 1,880,000 | 740,000                 | *       | *         | *       | *       | *      | 990,000    | 3.1         |
| 2024                            |       | 4,060,000 | 490,000   | 960,000   | 1,850,000 | 760,000                 | *       | *         | *       | *       | *      | 1,140,000  | 3.7         |
| Seasonally Adjusted Annual Rate |       |           |           |           |           | Not Seasonally Adjusted |         |           |         |         |        |            |             |
| 2024                            | Jun   | 3,930,000 | 480,000   | 930,000   | 1,780,000 | 740,000                 | 376,000 | 45,000    | 93,000  | 168,000 | 70,000 | 1,320,000  | 4.0         |
| 2024                            | Jul   | 3,980,000 | 490,000   | 930,000   | 1,810,000 | 750,000                 | 390,000 | 51,000    | 96,000  | 171,000 | 72,000 | 1,340,000  | 4.0         |
| 2024                            | Aug   | 3,930,000 | 490,000   | 930,000   | 1,770,000 | 740,000                 | 379,000 | 51,000    | 94,000  | 165,000 | 69,000 | 1,370,000  | 4.2         |
| 2024                            | Sep   | 3,900,000 | 470,000   | 920,000   | 1,740,000 | 770,000                 | 330,000 | 43,000    | 81,000  | 144,000 | 62,000 | 1,360,000  | 4.2         |
| 2024                            | Oct   | 4,030,000 | 470,000   | 970,000   | 1,810,000 | 780,000                 | 348,000 | 44,000    | 87,000  | 150,000 | 67,000 | 1,370,000  | 4.1         |
| 2024                            | Nov   | 4,170,000 | 510,000   | 1,000,000 | 1,890,000 | 770,000                 | 315,000 | 42,000    | 77,000  | 139,000 | 57,000 | 1,330,000  | 3.8         |
| 2024                            | Dec   | 4,290,000 | 530,000   | 1,000,000 | 1,950,000 | 810,000                 | 329,000 | 43,000    | 75,000  | 151,000 | 60,000 | 1,140,000  | 3.2         |
| 2025                            | Jan   | 4,090,000 | 510,000   | 1,000,000 | 1,830,000 | 750,000                 | 240,000 | 31,000    | 53,000  | 111,000 | 45,000 | 1,180,000  | 3.5         |
| 2025                            | Feb   | 4,270,000 | 500,000   | 1,000,000 | 1,920,000 | 850,000                 | 257,000 | 26,000    | 56,000  | 124,000 | 51,000 | 1,230,000  | 3.5         |
| 2025                            | Mar   | 4,020,000 | 490,000   | 950,000   | 1,810,000 | 770,000                 | 315,000 | 33,000    | 68,000  | 151,000 | 63,000 | 1,330,000  | 4.0         |
| 2025                            | Apr   | 4,000,000 | 480,000   | 970,000   | 1,810,000 | 740,000                 | 349,000 | 36,000    | 81,000  | 164,000 | 68,000 | 1,450,000  | 4.4         |
| 2025                            | May r | 4,040,000 | 500,000   | 990,000   | 1,850,000 | 700,000                 | 390,000 | 43,000    | 96,000  | 181,000 | 70,000 | 1,540,000  | 4.6         |
| 2025                            | Jun p | 3,930,000 | 460,000   | 950,000   | 1,810,000 | 710,000                 | 391,000 | 47,000    | 99,000  | 176,000 | 69,000 | 1,530,000  | 4.7         |
| vs. last month:                 |       | -2.7%     | -8.0%     | -4.0%     | -2.2%     | 1.4%                    | 0.3%    | 9.3%      | 3.1%    | -2.8%   | -1.4%  | -0.6%      | 2.2%        |
| vs. last year:                  |       | 0.0%      | -4.2%     | 2.2%      | 1.7%      | -4.1%                   | 4.0%    | 4.4%      | 6.5%    | 4.8%    | -1.4%  | 15.9%      | 17.5%       |
| year-to-date:                   |       |           |           |           |           |                         | 1.942   | 0.216     | 0.453   | 0.907   | 0.366  |            |             |

Note: Annual inventory figures are from December of each year

Sales Price of Existing Homes

| Year                    |       | U.S.      | Northeast | Midwest   | South     | West      |
|-------------------------|-------|-----------|-----------|-----------|-----------|-----------|
| Median                  |       |           |           |           |           |           |
| 2022                    |       | \$386,400 | \$417,400 | \$278,800 | \$351,500 | \$601,700 |
| 2023                    |       | 389,300   | 436,400   | 287,800   | 355,200   | 588,900   |
| 2024                    |       | 407,600   | 476,100   | 305,100   | 362,900   | 618,300   |
| Not Seasonally Adjusted |       |           |           |           |           |           |
| 2024                    | Jun   | 426,900   | 521,500   | 326,600   | 373,400   | 629,900   |
| 2024                    | Jul   | 421,400   | 505,100   | 321,300   | 369,600   | 629,500   |
| 2024                    | Aug   | 414,200   | 503,200   | 316,400   | 362,800   | 620,700   |
| 2024                    | Sep   | 406,700   | 480,800   | 306,400   | 360,300   | 616,500   |
| 2024                    | Oct   | 406,800   | 472,900   | 305,400   | 361,200   | 627,700   |
| 2024                    | Nov   | 404,400   | 475,500   | 301,800   | 358,300   | 624,600   |
| 2024                    | Dec   | 403,700   | 478,900   | 296,800   | 361,300   | 614,500   |
| 2025                    | Jan   | 393,400   | 477,500   | 288,700   | 351,000   | 609,200   |
| 2025                    | Feb   | 396,800   | 464,400   | 295,300   | 356,000   | 614,600   |
| 2025                    | Mar   | 403,100   | 468,000   | 300,900   | 359,800   | 621,200   |
| 2025                    | Apr   | 414,000   | 487,400   | 313,300   | 365,300   | 628,500   |
| 2025                    | May r | 423,700   | 513,200   | 327,200   | 369,000   | 630,000   |
| 2025                    | Jun p | 435,300   | 543,300   | 337,600   | 374,500   | 636,100   |
| vs. last year:          |       | 2.0%      | 4.2%      | 3.4%      | 0.3%      | 1.0%      |