

NATIONAL ASSOCIATION OF REALTORS®

Existing Home Sales

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory*	Mos. Supply	
2020	5,640,000	700,000	1,330,000	2,460,000	1,150,000	*	*	*	*	*	1,060,000	3.1	
2021	6,120,000	750,000	1,400,000	2,710,000	1,260,000	*	*	*	*	*	880,000	2.3	
2022	5,030,000	620,000	1,190,000	2,250,000	960,000	*	*	*	*	*	960,000	2.7	
			Seasonally Adjusted Annual Rate					Not Seasonally Adjusted					
2022	Mar	5,690,000	660,000	1,250,000	2,600,000	1,180,000	456,000	47,000	93,000	218,000	98,000	930,000	2.0
2022	Apr	5,570,000	670,000	1,300,000	2,480,000	1,120,000	463,000	48,000	103,000	213,000	99,000	1,030,000	2.2
2022	May	5,400,000	670,000	1,250,000	2,420,000	1,060,000	499,000	56,000	117,000	225,000	101,000	1,150,000	2.6
2022	Jun	5,130,000	650,000	1,230,000	2,280,000	970,000	525,000	67,000	132,000	228,000	98,000	1,250,000	2.9
2022	Jul	4,880,000	630,000	1,200,000	2,170,000	880,000	454,000	61,000	119,000	196,000	78,000	1,300,000	3.2
2022	Aug	4,770,000	620,000	1,160,000	2,100,000	890,000	474,000	66,000	121,000	203,000	84,000	1,280,000	3.2
2022	Sep	4,680,000	600,000	1,140,000	2,060,000	880,000	428,000	57,000	109,000	183,000	79,000	1,230,000	3.2
2022	Oct	4,440,000	570,000	1,080,000	1,980,000	810,000	371,000	50,000	93,000	161,000	67,000	1,220,000	3.3
2022	Nov	4,120,000	540,000	1,030,000	1,850,000	700,000	325,000	46,000	83,000	141,000	55,000	1,120,000	3.3
2022	Dec	4,030,000	520,000	1,010,000	1,800,000	700,000	327,000	45,000	79,000	148,000	55,000	960,000	2.9
2023	Jan	4,000,000	500,000	960,000	1,820,000	720,000	231,000	30,000	51,000	108,000	42,000	980,000	2.9
2023	Feb r	4,550,000	520,000	1,090,000	2,090,000	850,000	269,000	27,000	57,000	133,000	52,000	970,000	2.6
2023	Mar p	4,440,000	520,000	1,030,000	2,070,000	820,000	360,000	37,000	78,000	176,000	69,000	980,000	2.6
	vs. last month:	-2.4%	0.0%	-5.5%	-1.0%	-3.5%	33.8%	37.0%	36.8%	32.3%	32.7%	1.0%	0.0%
	vs. last year:	-22.0%	-21.2%	-17.6%	-20.4%	-30.5%	-21.1%	-21.3%	-16.1%	-19.3%	-29.6%	5.4%	30.0%
	year-to-date:						0.860	0.094	0.186	0.417	0.163		

Note: Annual inventory figures are from December of each year

Sales Price of Existing Homes

Year	U.S.	Northeast	Midwest	South	West	
	Median					
2020	\$296,700	\$337,900	\$233,200	\$258,800	\$444,800	
2021	350,700	386,400	260,400	309,200	545,500	
2022	386,400	417,400	278,800	351,500	601,700	
	Not Seasonally Adjusted					
2022	Mar	379,300	391,600	268,900	346,400	611,300
2022	Apr	395,500	411,100	282,200	360,000	628,500
2022	May	408,600	428,500	294,900	371,500	632,600
2022	Jun	413,800	452,900	305,500	371,000	627,600
2022	Jul	399,000	443,100	293,100	360,100	610,500
2022	Aug	391,700	440,100	285,900	354,600	603,100
2022	Sep	383,500	418,300	280,200	349,700	595,400
2022	Oct	378,800	408,600	273,600	345,700	588,600
2022	Nov	372,700	409,100	267,600	340,100	572,900
2022	Dec	366,500	391,400	260,300	339,100	555,500
2023	Jan	361,200	394,200	252,400	331,600	538,600
2023	Feb r	363,600	377,200	260,000	340,300	543,600
2023	Mar p	375,700	395,400	273,400	347,600	565,400
	vs. last year:	-0.9%	1.0%	1.7%	0.3%	-7.5%