

NATIONAL ASSOCIATION OF REALTORS®

Existing Home Sales

| Year | | U.S. | Northeast | Midwest | South | West | U.S. | Northeast | Midwest | South | West | Inventory* | Mos. Supply |
|---------------------------------|-----------------|-----------|-----------|-----------|-----------|-------------------------|---------|-----------|---------|---------|---------|------------|-------------|
| 2016 | | 5,450,000 | 740,000 | 1,300,000 | 2,220,000 | 1,190,000 | * | * | * | * | * | 1,650,000 | 4.4 |
| 2017 | | 5,510,000 | 740,000 | 1,300,000 | 2,260,000 | 1,220,000 | * | * | * | * | * | 1,460,000 | 3.9 |
| 2018 | | 5,340,000 | 690,000 | 1,270,000 | 2,240,000 | 1,140,000 | * | * | * | * | * | 1,530,000 | 4.0 |
| Seasonally Adjusted Annual Rate | | | | | | Not Seasonally Adjusted | | | | | | | |
| 2018 | Aug | 5,350,000 | 700,000 | 1,280,000 | 2,250,000 | 1,120,000 | 539,000 | 76,000 | 134,000 | 220,000 | 109,000 | 1,910,000 | 4.3 |
| 2018 | Sep | 5,180,000 | 680,000 | 1,270,000 | 2,150,000 | 1,080,000 | 421,000 | 57,000 | 104,000 | 173,000 | 87,000 | 1,880,000 | 4.4 |
| 2018 | Oct | 5,220,000 | 690,000 | 1,260,000 | 2,180,000 | 1,090,000 | 446,000 | 61,000 | 109,000 | 182,000 | 94,000 | 1,850,000 | 4.3 |
| 2018 | Nov | 5,210,000 | 710,000 | 1,300,000 | 2,160,000 | 1,040,000 | 406,000 | 58,000 | 98,000 | 169,000 | 81,000 | 1,740,000 | 4.0 |
| 2018 | Dec | 5,000,000 | 680,000 | 1,190,000 | 2,100,000 | 1,030,000 | 377,000 | 53,000 | 83,000 | 165,000 | 76,000 | 1,530,000 | 3.7 |
| 2019 | Jan | 4,930,000 | 690,000 | 1,160,000 | 2,080,000 | 1,000,000 | 285,000 | 39,000 | 61,000 | 123,000 | 62,000 | 1,590,000 | 3.9 |
| 2019 | Feb | 5,480,000 | 690,000 | 1,270,000 | 2,360,000 | 1,160,000 | 311,000 | 36,000 | 66,000 | 143,000 | 66,000 | 1,630,000 | 3.6 |
| 2019 | Mar | 5,210,000 | 670,000 | 1,170,000 | 2,280,000 | 1,090,000 | 400,000 | 46,000 | 86,000 | 182,000 | 86,000 | 1,670,000 | 3.8 |
| 2019 | Apr | 5,210,000 | 640,000 | 1,180,000 | 2,280,000 | 1,110,000 | 456,000 | 53,000 | 104,000 | 200,000 | 99,000 | 1,830,000 | 4.2 |
| 2019 | May | 5,360,000 | 670,000 | 1,230,000 | 2,330,000 | 1,130,000 | 542,000 | 66,000 | 131,000 | 231,000 | 114,000 | 1,910,000 | 4.3 |
| 2019 | Jun | 5,290,000 | 680,000 | 1,250,000 | 2,270,000 | 1,090,000 | 528,000 | 68,000 | 134,000 | 218,000 | 108,000 | 1,920,000 | 4.4 |
| 2019 | Jul r | 5,420,000 | 660,000 | 1,270,000 | 2,310,000 | 1,180,000 | 540,000 | 71,000 | 132,000 | 226,000 | 111,000 | 1,900,000 | 4.2 |
| 2019 | Aug p | 5,490,000 | 710,000 | 1,310,000 | 2,330,000 | 1,140,000 | 534,000 | 73,000 | 131,000 | 222,000 | 108,000 | 1,860,000 | 4.1 |
| | vs. last month: | 1.3% | 7.6% | 3.1% | 0.9% | -3.4% | -1.1% | 2.8% | -0.8% | -1.8% | -2.7% | -2.1% | -2.4% |
| | vs. last year: | 2.6% | 1.4% | 2.3% | 3.6% | 1.8% | -0.9% | -3.9% | -2.2% | 0.9% | -0.9% | -2.6% | -4.7% |
| | year-to-date: | | | | | | 3.5% | 0.452 | 0.845 | 1.545 | 0.754 | | |

Note: Annual inventory figures are from December of each year

Sales Price of Existing Homes

| Year | | U.S. | Northeast | Midwest | South | West | U.S. | Northeast | Midwest | South | West |
|-------------------------|----------------|-----------|-----------|-----------|-----------|-------------------------|-----------|-----------|-----------|-----------|-----------|
| Median | | | | | | Average (Mean) | | | | | |
| 2016 | | \$233,800 | \$263,900 | \$183,300 | \$204,800 | \$340,200 | \$276,000 | \$301,700 | \$215,100 | \$243,900 | \$368,500 |
| 2017 | | 247,200 | 275,000 | 194,900 | 218,000 | 366,400 | 289,200 | 312,200 | 226,400 | 255,400 | 388,200 |
| 2018 | | 259,300 | 288,500 | 200,200 | 225,900 | 385,200 | 298,200 | 322,900 | 230,400 | 262,000 | 404,400 |
| Not Seasonally Adjusted | | | | | | Not Seasonally Adjusted | | | | | |
| 2018 | Aug | 265,600 | 304,500 | 206,300 | 228,000 | 393,500 | 304,000 | 336,300 | 235,900 | 264,100 | 410,600 |
| 2018 | Sep | 256,900 | 286,200 | 199,100 | 223,300 | 386,300 | 296,000 | 320,400 | 228,100 | 258,200 | 406,000 |
| 2018 | Oct | 255,100 | 280,800 | 196,800 | 221,600 | 381,100 | 293,900 | 317,100 | 226,100 | 256,500 | 402,600 |
| 2018 | Nov | 257,400 | 290,300 | 198,000 | 223,600 | 383,400 | 296,100 | 322,900 | 226,900 | 259,100 | 404,300 |
| 2018 | Dec | 254,700 | 283,300 | 190,900 | 225,300 | 380,800 | 293,800 | 318,000 | 221,800 | 260,400 | 401,900 |
| 2019 | Jan | 249,300 | 279,800 | 189,800 | 216,000 | 374,600 | 288,100 | 316,300 | 219,000 | 250,100 | 397,300 |
| 2019 | Feb | 250,100 | 273,000 | 188,800 | 220,000 | 379,300 | 288,500 | 308,900 | 217,600 | 253,300 | 400,300 |
| 2019 | Mar | 259,700 | 277,500 | 200,200 | 228,100 | 389,300 | 297,500 | 313,200 | 229,400 | 263,200 | 408,400 |
| 2019 | Apr | 266,900 | 287,500 | 209,700 | 234,100 | 395,100 | 305,000 | 323,000 | 238,300 | 270,300 | 413,300 |
| 2019 | May | 278,200 | 304,200 | 220,800 | 242,200 | 409,100 | 314,600 | 333,800 | 248,400 | 279,600 | 420,800 |
| 2019 | Jun | 285,300 | 321,200 | 229,600 | 247,500 | 410,400 | 321,400 | 347,400 | 257,800 | 284,600 | 422,600 |
| 2019 | Jul r | 280,400 | 305,700 | 226,400 | 244,000 | 407,900 | 316,800 | 337,400 | 253,300 | 279,800 | 421,600 |
| 2019 | Aug p | 278,200 | 303,500 | 220,000 | 240,300 | 415,900 | 314,600 | 335,600 | 247,100 | 275,600 | 426,600 |
| | vs. last year: | 4.7% | -0.3% | 6.6% | 5.4% | 5.7% | 3.5% | -0.2% | 4.7% | 4.4% | 3.9% |