

NATIONAL ASSOCIATION OF REALTORS®

Existing Home Sales

| Year | | U.S. | Northeast | Midwest | South | West | U.S. | Northeast | Midwest | South | West | Mos. | |
|------|------------------------|---------------------------------|---------------|---------------|---------------|---------------|-------------------------|---------------|---------------|---------------|---------------|--------------|--------------|
| | | | | | | | | | | | | Inventory* | Supply |
| 2019 | | 5,340,000 | 690,000 | 1,250,000 | 2,290,000 | 1,120,000 | * | * | * | * | * | 1,390,000 | 3.9 |
| 2020 | | 5,640,000 | 700,000 | 1,330,000 | 2,460,000 | 1,150,000 | * | * | * | * | * | 1,060,000 | 3.1 |
| 2021 | | 6,120,000 | 750,000 | 1,400,000 | 2,710,000 | 1,260,000 | * | * | * | * | * | 880,000 | 2.3 |
| | | Seasonally Adjusted Annual Rate | | | | | Not Seasonally Adjusted | | | | | | |
| 2021 | Aug | 5,990,000 | 730,000 | 1,380,000 | 2,640,000 | 1,240,000 | 576,000 | 75,000 | 140,000 | 246,000 | 115,000 | 1,280,000 | 2.6 |
| 2021 | Sep | 6,180,000 | 750,000 | 1,420,000 | 2,730,000 | 1,280,000 | 546,000 | 69,000 | 131,000 | 233,000 | 113,000 | 1,260,000 | 2.4 |
| 2021 | Oct | 6,190,000 | 740,000 | 1,450,000 | 2,720,000 | 1,280,000 | 526,000 | 67,000 | 127,000 | 224,000 | 108,000 | 1,230,000 | 2.4 |
| 2021 | Nov | 6,330,000 | 740,000 | 1,470,000 | 2,830,000 | 1,290,000 | 503,000 | 63,000 | 120,000 | 219,000 | 101,000 | 1,110,000 | 2.1 |
| 2021 | Dec | 6,090,000 | 730,000 | 1,450,000 | 2,690,000 | 1,220,000 | 513,000 | 68,000 | 118,000 | 228,000 | 99,000 | 880,000 | 1.7 |
| 2022 | Jan | 6,490,000 | 780,000 | 1,500,000 | 2,940,000 | 1,270,000 | 352,000 | 45,000 | 73,000 | 163,000 | 71,000 | 850,000 | 1.6 |
| 2022 | Feb | 5,930,000 | 690,000 | 1,330,000 | 2,700,000 | 1,210,000 | 352,000 | 37,000 | 71,000 | 171,000 | 73,000 | 850,000 | 1.7 |
| 2022 | Mar | 5,750,000 | 660,000 | 1,270,000 | 2,610,000 | 1,210,000 | 456,000 | 47,000 | 93,000 | 218,000 | 98,000 | 930,000 | 1.9 |
| 2022 | Apr | 5,600,000 | 670,000 | 1,310,000 | 2,480,000 | 1,140,000 | 463,000 | 48,000 | 103,000 | 213,000 | 99,000 | 1,030,000 | 2.2 |
| 2022 | May | 5,410,000 | 670,000 | 1,250,000 | 2,410,000 | 1,080,000 | 499,000 | 56,000 | 117,000 | 225,000 | 101,000 | 1,150,000 | 2.6 |
| 2022 | Jun | 5,110,000 | 670,000 | 1,230,000 | 2,250,000 | 960,000 | 525,000 | 67,000 | 132,000 | 228,000 | 98,000 | 1,250,000 | 2.9 |
| 2022 | Jul r | 4,820,000 | 620,000 | 1,200,000 | 2,130,000 | 870,000 | 454,000 | 61,000 | 119,000 | 196,000 | 78,000 | 1,300,000 | 3.2 |
| 2022 | Aug p | 4,800,000 | 630,000 | 1,160,000 | 2,130,000 | 880,000 | 476,000 | 67,000 | 121,000 | 204,000 | 84,000 | 1,280,000 | 3.2 |
| | vs. last month: | -0.4% | 1.6% | -3.3% | 0.0% | 1.1% | 4.8% | 9.8% | 1.7% | 4.1% | 7.7% | -1.5% | 0.0% |
| | vs. last year: | -19.9% | -13.7% | -15.9% | -19.3% | -29.0% | -17.4% | -10.7% | -13.6% | -17.1% | -27.0% | 0.0% | 23.1% |
| | year-to-date: | | | | | | 3.577 | 0.428 | 0.829 | 1.618 | 0.702 | | |

Note: Annual inventory figures are from December of each year

Sales Price of Existing Homes

| Year | | U.S. | Northeast | Midwest | South | West | Median | | | | | |
|------|-----------------------|-------------------------|-------------|-------------|--------------|-------------|--------|--|--|--|--|--|
| | | | | | | | | | | | | |
| 2019 | | \$271,900 | \$300,800 | \$212,900 | \$236,100 | \$400,900 | | | | | | |
| 2020 | | 296,700 | 337,900 | 233,200 | 258,800 | 444,800 | | | | | | |
| 2021 | | 350,700 | 386,400 | 260,400 | 309,200 | 545,500 | | | | | | |
| | | Not Seasonally Adjusted | | | | | | | | | | |
| 2021 | Aug | 361,500 | 407,100 | 270,000 | 316,700 | 563,100 | | | | | | |
| 2021 | Sep | 355,100 | 386,400 | 263,300 | 314,600 | 555,900 | | | | | | |
| 2021 | Oct | 355,700 | 378,300 | 259,300 | 320,500 | 559,000 | | | | | | |
| 2021 | Nov | 358,200 | 381,300 | 258,500 | 325,800 | 558,800 | | | | | | |
| 2021 | Dec | 358,800 | 385,200 | 254,600 | 326,600 | 557,700 | | | | | | |
| 2022 | Jan | 354,300 | 382,000 | 245,300 | 321,600 | 550,500 | | | | | | |
| 2022 | Feb | 363,700 | 383,100 | 248,400 | 333,200 | 573,300 | | | | | | |
| 2022 | Mar | 379,300 | 390,900 | 268,600 | 346,900 | 611,600 | | | | | | |
| 2022 | Apr | 395,500 | 411,100 | 282,200 | 360,000 | 627,700 | | | | | | |
| 2022 | May | 408,400 | 428,500 | 294,900 | 371,200 | 631,600 | | | | | | |
| 2022 | Jun | 413,800 | 453,200 | 305,500 | 370,900 | 627,500 | | | | | | |
| 2022 | Jul r | 399,200 | 444,000 | 293,600 | 360,000 | 610,300 | | | | | | |
| 2022 | Aug p | 389,500 | 413,200 | 287,900 | 356,000 | 602,900 | | | | | | |
| | vs. last year: | 7.7% | 1.5% | 6.6% | 12.4% | 7.1% | | | | | | |