

# NATIONAL ASSOCIATION OF REALTORS®

## Existing Home Sales

Year		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory*	Mos. Supply
2015		5,250,000	700,000	1,240,000	2,160,000	1,170,000	*	*	*	*	*	1,760,000	4.8
2016		5,450,000	740,000	1,300,000	2,220,000	1,190,000	*	*	*	*	*	1,650,000	4.4
2017		5,510,000	740,000	1,300,000	2,260,000	1,220,000	*	*	*	*	*	1,480,000	3.9
Seasonally Adjusted Annual Rate							Not Seasonally Adjusted						
2016	Dec	5,510,000	760,000	1,310,000	2,230,000	1,210,000	437,000	60,000	96,000	184,000	97,000	1,650,000	3.6
2017	Jan	5,690,000	800,000	1,290,000	2,310,000	1,290,000	319,000	42,000	67,000	133,000	77,000	1,680,000	3.5
2017	Feb	5,470,000	690,000	1,200,000	2,340,000	1,240,000	315,000	38,000	66,000	140,000	71,000	1,730,000	3.8
2017	Mar	5,700,000	750,000	1,310,000	2,420,000	1,220,000	455,000	55,000	101,000	197,000	102,000	1,800,000	3.8
2017	Apr	5,560,000	730,000	1,360,000	2,290,000	1,180,000	447,000	56,000	106,000	185,000	100,000	1,920,000	4.1
2017	May	5,620,000	780,000	1,280,000	2,340,000	1,220,000	555,000	73,000	135,000	225,000	122,000	1,970,000	4.2
2017	Jun	5,510,000	760,000	1,320,000	2,230,000	1,200,000	600,000	80,000	153,000	236,000	131,000	1,940,000	4.2
2017	Jul	5,440,000	650,000	1,250,000	2,280,000	1,260,000	513,000	70,000	126,000	209,000	108,000	1,920,000	4.2
2017	Aug	5,350,000	720,000	1,280,000	2,150,000	1,200,000	535,000	76,000	132,000	212,000	115,000	1,870,000	4.2
2017	Sep	5,370,000	710,000	1,300,000	2,120,000	1,240,000	462,000	63,000	113,000	182,000	104,000	1,860,000	4.2
2017	Oct	5,500,000	750,000	1,310,000	2,160,000	1,280,000	458,000	64,000	110,000	181,000	103,000	1,800,000	3.9
2017	Nov r	5,780,000	800,000	1,420,000	2,340,000	1,220,000	425,000	58,000	99,000	175,000	93,000	1,670,000	3.5
2017	Dec p	5,570,000	740,000	1,330,000	2,300,000	1,200,000	427,000	56,000	94,000	185,000	92,000	1,480,000	3.2
	<b>vs. last month:</b>	<b>-3.6%</b>	<b>-7.5%</b>	<b>-6.3%</b>	<b>-1.7%</b>	<b>-1.6%</b>	<b>0.5%</b>	<b>-3.4%</b>	<b>-5.1%</b>	<b>5.7%</b>	<b>-1.1%</b>	<b>-11.4%</b>	<b>-8.6%</b>
	<b>vs. last year:</b>	<b>1.1%</b>	<b>-2.6%</b>	<b>1.5%</b>	<b>3.1%</b>	<b>-0.8%</b>	<b>-2.3%</b>	<b>-6.7%</b>	<b>-2.1%</b>	<b>0.5%</b>	<b>-5.2%</b>	<b>-10.3%</b>	<b>-11.1%</b>
	<b>year-to-date:</b>						<b>5.511</b>	<b>0.731</b>	<b>1.302</b>	<b>2.260</b>	<b>1.218</b>		

Note: Annual inventory figures are from December of each year

## Sales Price of Existing Homes

Year		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West
Median							Average (Mean)				
2015		\$222,400	\$260,200	\$174,400	\$192,100	\$316,000	\$266,400	\$298,900	\$206,900	\$234,700	\$351,200
2016		233,800	263,900	183,300	204,800	340,200	276,000	301,700	215,100	243,900	368,500
2017		247,300	275,100	195,000	218,100	366,200	289,200	312,200	226,500	255,600	388,000
Not Seasonally Adjusted							Not Seasonally Adjusted				
2016	Dec	233,300	253,900	177,600	209,100	342,500	274,900	294,800	210,200	246,100	370,500
2017	Jan	227,300	252,100	172,900	199,800	333,500	269,500	294,200	205,500	238,700	364,400
2017	Feb	228,200	250,000	171,600	204,800	338,200	269,600	290,700	202,100	241,000	367,100
2017	Mar	236,600	262,000	182,800	210,400	349,500	278,700	300,400	214,500	248,600	375,200
2017	Apr	245,000	267,700	193,200	218,900	359,800	287,800	306,400	225,700	257,100	383,400
2017	May	252,500	281,100	201,700	223,000	369,200	294,300	317,000	233,100	262,000	390,000
2017	Jun	263,300	296,100	211,500	231,100	378,900	303,500	329,700	242,600	270,300	396,700
2017	Jul	258,100	290,000	205,400	227,400	373,800	298,800	324,300	237,000	265,300	394,000
2017	Aug	253,100	285,300	201,700	220,800	375,100	294,400	321,400	232,700	257,100	395,200
2017	Sep	247,600	275,000	196,500	217,300	373,300	289,600	311,700	226,200	253,100	393,800
2017	Oct	246,000	272,700	192,300	213,500	375,700	287,600	308,900	222,500	249,800	396,300
2017	Nov r	247,200	273,600	194,100	216,500	373,900	289,500	312,400	224,300	253,200	394,600
2017	Dec p	246,800	261,400	191,400	221,200	367,400	288,200	303,200	223,100	257,500	390,300
	<b>vs. last year:</b>	<b>5.8%</b>	<b>3.0%</b>	<b>7.8%</b>	<b>5.8%</b>	<b>7.3%</b>	<b>4.8%</b>	<b>2.8%</b>	<b>6.1%</b>	<b>4.6%</b>	<b>5.3%</b>

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