

# NATIONAL ASSOCIATION OF REALTORS®

## Existing Home Sales

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory*	Mos. Supply	
2017	5,510,000	740,000	1,300,000	2,260,000	1,220,000	*	*	*	*	*	1,460,000	3.9	
2018	5,340,000	690,000	1,270,000	2,240,000	1,140,000	*	*	*	*	*	1,530,000	4.0	
2019	5,340,000	690,000	1,250,000	2,290,000	1,120,000	*	*	*	*	*	1,400,000	3.9	
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted							
2018	Dec	5,000,000	680,000	1,190,000	2,100,000	1,030,000	377,000	53,000	83,000	165,000	76,000	1,530,000	3.7
2019	Jan	4,930,000	690,000	1,160,000	2,080,000	1,000,000	285,000	39,000	61,000	123,000	62,000	1,590,000	3.9
2019	Feb	5,480,000	690,000	1,270,000	2,360,000	1,160,000	311,000	36,000	66,000	143,000	66,000	1,630,000	3.6
2019	Mar	5,210,000	670,000	1,170,000	2,280,000	1,090,000	400,000	46,000	86,000	182,000	86,000	1,670,000	3.8
2019	Apr	5,210,000	640,000	1,180,000	2,280,000	1,110,000	456,000	53,000	104,000	200,000	99,000	1,830,000	4.2
2019	May	5,360,000	670,000	1,230,000	2,330,000	1,130,000	542,000	66,000	131,000	231,000	114,000	1,910,000	4.3
2019	Jun	5,290,000	680,000	1,250,000	2,270,000	1,090,000	528,000	68,000	134,000	218,000	108,000	1,920,000	4.4
2019	Jul	5,420,000	660,000	1,270,000	2,310,000	1,180,000	540,000	71,000	132,000	226,000	111,000	1,900,000	4.2
2019	Aug	5,500,000	710,000	1,310,000	2,330,000	1,150,000	532,000	73,000	131,000	220,000	108,000	1,830,000	4.0
2019	Sep	5,360,000	700,000	1,270,000	2,250,000	1,140,000	450,000	60,000	109,000	188,000	93,000	1,820,000	4.1
2019	Oct	5,440,000	690,000	1,290,000	2,330,000	1,130,000	462,000	61,000	110,000	193,000	98,000	1,770,000	3.9
2019	Nov r	5,350,000	700,000	1,320,000	2,240,000	1,090,000	404,000	55,000	96,000	170,000	83,000	1,640,000	3.7
2019	Dec p	5,340,000	740,000	1,300,000	2,360,000	1,140,000	434,000	59,000	95,000	192,000	88,000	1,400,000	3.0
<b>vs. last month:</b>		<b>3.6%</b>	<b>5.7%</b>	<b>-1.5%</b>	<b>5.4%</b>	<b>4.6%</b>	<b>7.4%</b>	<b>7.3%</b>	<b>-1.0%</b>	<b>12.9%</b>	<b>6.0%</b>	<b>-14.6%</b>	<b>-18.9%</b>
<b>vs. last year:</b>		<b>10.8%</b>	<b>8.8%</b>	<b>9.2%</b>	<b>12.4%</b>	<b>10.7%</b>	<b>15.1%</b>	<b>11.3%</b>	<b>14.5%</b>	<b>16.4%</b>	<b>15.8%</b>	<b>-8.5%</b>	<b>-18.9%</b>
<b>year-to-date:</b>							<b>5.344</b>	<b>0.687</b>	<b>1.255</b>	<b>2.286</b>	<b>1.116</b>		

Note: Annual inventory figures are from December of each year

## Sales Price of Existing Homes

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	
Median						Average (Mean)					
2017	\$247,200	\$275,000	\$194,900	\$218,000	\$366,400	\$289,200	\$312,200	\$226,400	\$255,400	\$388,200	
2018	259,300	288,500	200,200	225,900	385,200	298,200	322,900	230,400	262,000	404,400	
2019	271,800	300,800	213,000	236,100	401,000	308,400	332,100	240,800	271,500	417,100	
Not Seasonally Adjusted						Not Seasonally Adjusted					
2018	Dec	254,700	283,300	190,900	225,300	380,800	293,800	318,000	221,800	260,400	401,900
2019	Jan	249,300	279,800	189,800	216,000	374,600	288,100	316,300	219,000	250,100	397,300
2019	Feb	250,100	273,000	188,800	220,000	379,300	288,500	308,900	217,600	253,300	400,300
2019	Mar	259,700	277,500	200,200	228,100	389,300	297,500	313,200	229,400	263,200	408,400
2019	Apr	266,900	287,500	209,700	234,100	395,100	305,000	323,000	238,300	270,300	413,300
2019	May	278,200	304,200	220,800	242,200	409,100	314,600	333,800	248,400	279,600	420,800
2019	Jun	285,300	321,200	229,600	247,500	410,400	321,400	347,400	257,800	284,600	422,600
2019	Jul	280,400	305,700	226,400	244,000	407,900	316,800	337,400	253,300	279,800	421,600
2019	Aug	278,900	316,600	222,500	239,900	408,200	315,000	343,700	249,300	275,200	421,500
2019	Sep	271,500	301,000	211,900	236,000	402,100	307,500	330,900	239,200	269,500	418,000
2019	Oct	271,000	296,700	208,600	235,300	406,600	307,200	328,300	236,400	270,200	421,400
2019	Nov r	271,300	301,700	208,600	234,800	410,700	308,200	331,900	236,400	269,800	423,400
2019	Dec p	274,500	304,400	208,500	240,500	411,800	311,200	335,400	237,500	275,800	423,900
<b>vs. last year:</b>		<b>7.8%</b>	<b>7.4%</b>	<b>9.2%</b>	<b>6.7%</b>	<b>8.1%</b>	<b>5.9%</b>	<b>5.5%</b>	<b>7.1%</b>	<b>5.9%</b>	<b>5.5%</b>