

# NATIONAL ASSOCIATION OF REALTORS®

## Existing Home Sales

Year		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Mos.	
												Inventory*	Supply
2019		5,340,000	690,000	1,250,000	2,290,000	1,120,000	*	*	*	*	*	1,390,000	3.9
2020		5,640,000	700,000	1,330,000	2,460,000	1,150,000	*	*	*	*	*	1,060,000	3.1
2021		6,120,000	750,000	1,400,000	2,710,000	1,260,000	*	*	*	*	*	880,000	2.3
Seasonally Adjusted Annual Rate							Not Seasonally Adjusted						
2021	Jan	6,650,000	850,000	1,510,000	2,930,000	1,360,000	366,000	50,000	75,000	165,000	76,000	1,030,000	1.9
2021	Feb	6,170,000	790,000	1,350,000	2,710,000	1,320,000	366,000	42,000	73,000	171,000	80,000	1,030,000	2.0
2021	Mar	6,040,000	760,000	1,310,000	2,700,000	1,270,000	484,000	55,000	97,000	228,000	104,000	1,050,000	2.1
2021	Apr	5,960,000	750,000	1,330,000	2,640,000	1,240,000	513,000	57,000	110,000	234,000	112,000	1,150,000	2.3
2021	May	5,920,000	750,000	1,340,000	2,630,000	1,200,000	528,000	61,000	121,000	237,000	109,000	1,210,000	2.5
2021	Jun	5,970,000	760,000	1,360,000	2,630,000	1,220,000	615,000	76,000	147,000	268,000	124,000	1,230,000	2.5
2021	Jul	6,030,000	740,000	1,390,000	2,650,000	1,250,000	584,000	74,000	140,000	252,000	118,000	1,310,000	2.6
2021	Aug	5,990,000	730,000	1,380,000	2,640,000	1,240,000	576,000	75,000	140,000	246,000	115,000	1,280,000	2.6
2021	Sep	6,180,000	750,000	1,420,000	2,730,000	1,280,000	546,000	69,000	131,000	233,000	113,000	1,260,000	2.4
2021	Oct	6,190,000	740,000	1,450,000	2,720,000	1,280,000	526,000	67,000	127,000	224,000	108,000	1,230,000	2.4
2021	Nov	6,330,000	740,000	1,470,000	2,830,000	1,290,000	503,000	63,000	120,000	219,000	101,000	1,110,000	2.1
2021	Dec r	6,090,000	730,000	1,450,000	2,690,000	1,220,000	513,000	68,000	118,000	228,000	99,000	880,000	1.7
2022	Jan p	6,500,000	780,000	1,510,000	2,940,000	1,270,000	352,000	45,000	73,000	163,000	71,000	860,000	1.6
<b>vs. last month:</b>		<b>6.7%</b>	<b>6.8%</b>	<b>4.1%</b>	<b>9.3%</b>	<b>4.1%</b>	<b>-31.4%</b>	<b>-33.8%</b>	<b>-38.1%</b>	<b>-28.5%</b>	<b>-28.3%</b>	<b>-2.3%</b>	<b>-5.9%</b>
<b>vs. last year:</b>		<b>-2.3%</b>	<b>-8.2%</b>	<b>0.0%</b>	<b>0.3%</b>	<b>-6.6%</b>	<b>-3.8%</b>	<b>-10.0%</b>	<b>-2.7%</b>	<b>-1.2%</b>	<b>-6.6%</b>	<b>-16.5%</b>	<b>-15.8%</b>
<b>year-to-date:</b>							<b>0.352</b>	<b>0.045</b>	<b>0.073</b>	<b>0.163</b>	<b>0.071</b>		

Note: Annual inventory figures are from December of each year

## Sales Price of Existing Homes

Year		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West
2019		\$271,900	\$300,800	\$212,900	\$236,100	\$400,900	\$308,600	\$332,100	\$240,700	\$271,600	\$417,000
2020		296,700	337,900	233,200	258,800	444,800	331,900	359,300	260,600	293,700	443,500
2021		347,100	387,000	260,400	299,700	502,700	368,500	392,900	287,500	330,900	491,000
Not Seasonally Adjusted							Not Seasonally Adjusted				
2021	Jan	303,600	361,200	228,200	263,200	464,900	337,800	374,200	257,700	298,000	455,600
2021	Feb	310,600	358,100	231,500	270,000	478,400	342,100	371,600	261,100	304,500	462,700
2021	Mar	326,300	365,300	245,400	279,700	493,300	353,100	377,400	274,500	315,000	474,300
2021	Apr	340,700	381,300	259,400	288,200	501,300	364,100	387,500	287,300	324,500	486,800
2021	May	350,500	384,500	268,800	299,100	505,100	371,800	392,500	294,800	332,900	494,000
2021	Jun	362,900	412,400	278,500	310,800	507,200	381,300	409,700	305,200	341,100	499,100
2021	Jul	359,500	411,200	274,300	304,600	508,400	378,400	407,700	301,200	335,200	500,800
2021	Aug	357,800	407,800	270,800	307,300	508,000	376,800	405,300	297,500	336,000	500,200
2021	Sep	351,100	387,000	263,300	305,300	506,200	371,300	393,900	288,800	333,100	498,900
2021	Oct	352,500	378,900	259,400	313,200	507,100	372,000	387,500	286,300	339,800	499,400
2021	Nov	354,300	382,100	258,800	316,200	507,000	373,100	390,000	284,900	341,300	500,200
2021	Dec r	354,600	385,800	254,500	317,500	507,000	373,100	392,300	282,200	342,400	500,100
2022	Jan p	350,300	382,800	245,900	312,400	505,800	368,700	391,000	275,400	336,900	497,400
<b>vs. last year:</b>		<b>15.4%</b>	<b>6.0%</b>	<b>7.8%</b>	<b>18.7%</b>	<b>8.8%</b>	<b>9.1%</b>	<b>4.5%</b>	<b>6.9%</b>	<b>13.1%</b>	<b>9.2%</b>