

# NATIONAL ASSOCIATION OF REALTORS®

## Existing Home Sales

Year		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory*	Mos.
													Supply
2015		5,250,000	700,000	1,240,000	2,160,000	1,170,000	*	*	*	*	*	1,760,000	4.8
2016		5,450,000	740,000	1,300,000	2,220,000	1,190,000	*	*	*	*	*	1,650,000	4.4
2017		5,510,000	740,000	1,300,000	2,260,000	1,220,000	*	*	*	*	*	1,460,000	3.9
Seasonally Adjusted Annual Rate							Not Seasonally Adjusted						
2017	Jul	5,420,000	670,000	1,260,000	2,250,000	1,240,000	513,000	70,000	126,000	209,000	108,000	1,920,000	4.3
2017	Aug	5,420,000	730,000	1,290,000	2,190,000	1,210,000	535,000	76,000	132,000	212,000	115,000	1,870,000	4.1
2017	Sep	5,370,000	720,000	1,300,000	2,120,000	1,230,000	462,000	63,000	113,000	182,000	104,000	1,860,000	4.2
2017	Oct	5,500,000	740,000	1,310,000	2,200,000	1,250,000	458,000	64,000	110,000	181,000	103,000	1,800,000	3.9
2017	Nov	5,720,000	760,000	1,400,000	2,330,000	1,230,000	425,000	58,000	99,000	175,000	93,000	1,670,000	3.5
2017	Dec	5,560,000	740,000	1,330,000	2,290,000	1,200,000	427,000	56,000	94,000	185,000	92,000	1,460,000	3.2
2018	Jan	5,380,000	730,000	1,250,000	2,260,000	1,140,000	313,000	40,000	66,000	135,000	72,000	1,520,000	3.4
2018	Feb	5,540,000	640,000	1,220,000	2,410,000	1,270,000	319,000	36,000	66,000	145,000	72,000	1,580,000	3.4
2018	Mar	5,600,000	680,000	1,290,000	2,400,000	1,230,000	434,000	48,000	96,000	191,000	99,000	1,640,000	3.5
2018	Apr	5,450,000	650,000	1,290,000	2,330,000	1,180,000	460,000	52,000	109,000	197,000	102,000	1,800,000	4.0
2018	May	5,410,000	680,000	1,260,000	2,300,000	1,170,000	535,000	65,000	131,000	222,000	117,000	1,870,000	4.1
2018	Jun r	5,380,000	720,000	1,270,000	2,250,000	1,140,000	570,000	75,000	144,000	230,000	121,000	1,930,000	4.3
2018	Jul p	5,340,000	660,000	1,250,000	2,240,000	1,190,000	522,000	70,000	129,000	215,000	108,000	1,920,000	4.3
<b>vs. last month:</b>		<b>-0.7%</b>	<b>-8.3%</b>	<b>-1.6%</b>	<b>-0.4%</b>	<b>4.4%</b>	<b>-8.4%</b>	<b>-6.7%</b>	<b>-10.4%</b>	<b>-6.5%</b>	<b>-10.7%</b>	<b>-0.5%</b>	<b>0.0%</b>
<b>vs. last year:</b>		<b>-1.5%</b>	<b>-1.5%</b>	<b>-0.8%</b>	<b>-0.4%</b>	<b>-4.0%</b>	<b>1.8%</b>	<b>0.0%</b>	<b>2.4%</b>	<b>2.9%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>
<b>year-to-date:</b>							<b>3.153</b>	<b>0.386</b>	<b>0.741</b>	<b>1.335</b>	<b>0.691</b>		

Note: Annual inventory figures are from December of each year

## Sales Price of Existing Homes

Year		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West
Median							Average (Mean)				
2015		\$222,400	\$260,200	\$174,400	\$192,100	\$316,000	\$266,400	\$298,900	\$206,900	\$234,700	\$351,200
2016		233,800	263,900	183,300	204,800	340,200	276,000	301,700	215,100	243,900	368,500
2017		247,200	275,000	194,900	218,000	366,400	289,200	312,200	226,400	255,400	388,200
Not Seasonally Adjusted							Not Seasonally Adjusted				
2017	Jul	258,100	289,900	205,400	227,300	373,700	298,800	324,300	237,000	265,200	394,000
2017	Aug	253,100	285,300	201,600	220,900	374,900	294,400	321,400	232,500	257,200	395,000
2017	Sep	247,600	275,000	196,500	217,300	373,300	289,600	311,700	226,200	253,100	393,800
2017	Oct	246,000	272,800	192,300	213,400	375,700	287,600	308,900	222,500	249,800	396,300
2017	Nov	247,200	273,600	194,100	216,600	374,000	289,500	312,400	224,300	253,300	394,600
2017	Dec	246,500	261,900	191,300	218,900	373,500	288,300	303,900	222,900	254,800	394,800
2018	Jan	240,800	269,000	187,000	209,600	363,900	282,600	308,200	217,800	245,200	387,000
2018	Feb	240,900	262,900	179,000	214,200	368,400	280,600	301,800	209,500	247,600	390,000
2018	Mar	249,800	270,600	191,400	222,400	377,800	289,900	306,600	222,000	258,000	397,600
2018	Apr	257,900	275,200	199,500	227,000	389,900	297,800	312,500	230,500	264,100	406,800
2018	May	265,100	285,400	208,800	232,700	393,000	303,700	320,400	237,500	270,300	409,500
2018	Jun r	273,800	306,500	215,900	237,100	401,100	311,900	338,100	245,900	275,900	414,400
2018	Jul p	269,600	309,700	210,500	233,400	392,700	307,800	339,200	240,400	269,900	410,600
<b>vs. last year:</b>		<b>4.5%</b>	<b>6.8%</b>	<b>2.5%</b>	<b>2.7%</b>	<b>5.1%</b>	<b>3.0%</b>	<b>4.6%</b>	<b>1.4%</b>	<b>1.8%</b>	<b>4.2%</b>