

# NATIONAL ASSOCIATION OF REALTORS®

## Existing Home Sales

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory*	Mos. Supply	
2018	5,340,000	690,000	1,270,000	2,240,000	1,140,000	*	*	*	*	*	1,530,000	4.0	
2019	5,340,000	690,000	1,250,000	2,290,000	1,120,000	*	*	*	*	*	1,390,000	3.9	
2020	5,640,000	700,000	1,330,000	2,460,000	1,150,000	*	*	*	*	*	1,060,000	3.1	
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted							
2020 Jul	5,900,000	660,000	1,400,000	2,600,000	1,240,000	597,000	70,000	147,000	259,000	121,000	1,500,000	3.1	
2020 Aug	5,970,000	750,000	1,400,000	2,570,000	1,250,000	560,000	74,000	137,000	237,000	112,000	1,490,000	3.0	
2020 Sep	6,440,000	840,000	1,480,000	2,770,000	1,350,000	563,000	76,000	135,000	235,000	117,000	1,460,000	2.7	
2020 Oct	6,730,000	870,000	1,600,000	2,880,000	1,380,000	573,000	78,000	138,000	238,000	119,000	1,420,000	2.5	
2020 Nov	6,590,000	860,000	1,530,000	2,820,000	1,380,000	493,000	69,000	115,000	208,000	101,000	1,280,000	2.3	
2020 Dec	6,650,000	890,000	1,540,000	2,850,000	1,370,000	538,000	77,000	118,000	234,000	109,000	1,060,000	1.9	
2021 Jan	6,660,000	870,000	1,530,000	2,950,000	1,310,000	366,000	50,000	75,000	165,000	76,000	1,030,000	1.9	
2021 Feb	6,240,000	770,000	1,310,000	2,780,000	1,380,000	366,000	42,000	73,000	171,000	80,000	1,030,000	2.0	
2021 Mar	6,010,000	760,000	1,280,000	2,700,000	1,270,000	484,000	55,000	97,000	228,000	104,000	1,050,000	2.1	
2021 Apr	5,850,000	730,000	1,290,000	2,600,000	1,230,000	513,000	57,000	110,000	234,000	112,000	1,150,000	2.4	
2021 May	5,780,000	720,000	1,290,000	2,590,000	1,180,000	528,000	61,000	121,000	237,000	109,000	1,210,000	2.5	
2021 Jun r	5,870,000	740,000	1,330,000	2,600,000	1,200,000	615,000	76,000	147,000	268,000	124,000	1,230,000	2.5	
2021 Jul p	5,990,000	740,000	1,380,000	2,630,000	1,240,000	584,000	74,000	140,000	252,000	118,000	1,320,000	2.6	
<b>vs. last month:</b>	<b>2.0%</b>	<b>0.0%</b>	<b>3.8%</b>	<b>1.2%</b>	<b>3.3%</b>	<b>-5.0%</b>	<b>-2.6%</b>	<b>-4.8%</b>	<b>-6.0%</b>	<b>-4.8%</b>	<b>7.3%</b>	<b>4.0%</b>	
<b>vs. last year:</b>	<b>1.5%</b>	<b>12.1%</b>	<b>-1.4%</b>	<b>1.2%</b>	<b>0.0%</b>	<b>-2.2%</b>	<b>5.7%</b>	<b>-4.8%</b>	<b>-2.7%</b>	<b>-2.5%</b>	<b>-12.0%</b>	<b>-16.1%</b>	
<b>year-to-date:</b>						<b>3.456</b>	<b>0.415</b>	<b>0.763</b>	<b>1.555</b>	<b>0.723</b>			

Note: Annual inventory figures are from December of each year

## Sales Price of Existing Homes

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West
Median						Average (Mean)				
2018	\$259,300	\$288,500	\$200,200	\$225,900	\$385,200	\$298,200	\$322,900	\$230,400	\$262,000	\$404,400
2019	271,900	300,800	212,900	236,100	400,900	308,600	332,100	240,700	271,600	417,000
2020	296,700	337,900	233,200	258,800	444,800	331,900	359,300	260,600	293,700	443,500
Not Seasonally Adjusted						Not Seasonally Adjusted				
2020 Jul	305,600	332,700	243,500	266,800	452,000	338,000	356,200	271,000	302,000	448,200
2020 Aug	310,400	349,100	246,300	268,800	456,100	342,300	368,400	274,500	304,000	450,700
2020 Sep	311,500	354,500	243,100	267,900	467,700	343,100	371,400	270,900	303,800	457,800
2020 Oct	313,000	356,300	241,000	271,800	470,900	344,700	372,800	269,500	307,400	459,300
2020 Nov	310,800	355,900	238,600	269,300	468,000	342,800	372,700	266,400	304,600	458,700
2020 Dec	309,200	361,900	233,500	268,800	467,900	342,000	376,200	262,400	303,700	457,700
2021 Jan	303,600	361,400	228,200	263,200	464,500	337,800	374,400	257,700	298,100	455,400
2021 Feb	310,700	357,900	231,500	270,400	478,200	342,100	371,500	261,100	304,800	462,600
2021 Mar	326,300	364,800	245,300	279,900	493,300	353,100	377,200	274,500	315,200	474,300
2021 Apr	340,600	381,200	259,300	288,100	501,200	364,100	387,500	287,300	324,300	486,700
2021 May	350,400	384,300	269,000	299,000	504,900	371,700	392,400	294,900	332,800	493,800
2021 Jun r	362,800	412,800	278,500	310,500	507,000	381,200	410,000	305,200	340,700	498,900
2021 Jul p	359,900	411,200	275,300	305,200	508,300	378,700	407,700	302,300	335,700	500,700
<b>vs. last year:</b>	<b>17.8%</b>	<b>23.6%</b>	<b>13.1%</b>	<b>14.4%</b>	<b>12.5%</b>	<b>12.0%</b>	<b>14.5%</b>	<b>11.5%</b>	<b>11.2%</b>	<b>11.7%</b>