

NATIONAL ASSOCIATION OF REALTORS®

Existing Home Sales

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory*	Mos. Supply	
2019	5,340,000	690,000	1,250,000	2,290,000	1,120,000	*	*	*	*	*	1,390,000	3.9	
2020	5,640,000	700,000	1,330,000	2,460,000	1,150,000	*	*	*	*	*	1,060,000	3.1	
2021	6,120,000	750,000	1,400,000	2,710,000	1,260,000	*	*	*	*	*	880,000	2.3	
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted							
2021	Nov	6,330,000	740,000	1,470,000	2,830,000	1,290,000	503,000	63,000	120,000	219,000	101,000	1,110,000	2.1
2021	Dec	6,090,000	730,000	1,450,000	2,690,000	1,220,000	513,000	68,000	118,000	228,000	99,000	880,000	1.7
2022	Jan	6,490,000	780,000	1,500,000	2,940,000	1,270,000	352,000	45,000	73,000	163,000	71,000	850,000	1.6
2022	Feb	5,930,000	690,000	1,330,000	2,700,000	1,210,000	352,000	37,000	71,000	171,000	73,000	850,000	1.7
2022	Mar	5,750,000	660,000	1,270,000	2,610,000	1,210,000	456,000	47,000	93,000	218,000	98,000	930,000	1.9
2022	Apr	5,600,000	670,000	1,310,000	2,480,000	1,140,000	463,000	48,000	103,000	213,000	99,000	1,030,000	2.2
2022	May	5,410,000	670,000	1,250,000	2,410,000	1,080,000	499,000	56,000	117,000	225,000	101,000	1,150,000	2.6
2022	Jun	5,110,000	670,000	1,230,000	2,250,000	960,000	525,000	67,000	132,000	228,000	98,000	1,250,000	2.9
2022	Jul	4,820,000	620,000	1,200,000	2,130,000	870,000	454,000	61,000	119,000	196,000	78,000	1,300,000	3.2
2022	Aug	4,780,000	620,000	1,160,000	2,120,000	880,000	474,000	66,000	121,000	203,000	84,000	1,280,000	3.2
2022	Sep	4,710,000	610,000	1,140,000	2,080,000	880,000	428,000	57,000	109,000	183,000	79,000	1,230,000	3.1
2022	Oct r	4,430,000	570,000	1,080,000	1,980,000	800,000	371,000	50,000	93,000	161,000	67,000	1,220,000	3.3
2022	Nov p	4,090,000	530,000	1,020,000	1,840,000	700,000	326,000	46,000	83,000	141,000	56,000	1,140,000	3.3
vs. last month:		-7.7%	-7.0%	-5.6%	-7.1%	-12.5%	-12.1%	-8.0%	-10.8%	-12.4%	-16.4%	-6.6%	0.0%
vs. last year:		-35.4%	-28.4%	-30.6%	-35.0%	-45.7%	-35.2%	-27.0%	-30.8%	-35.6%	-44.6%	2.7%	57.1%
year-to-date:							4.700	0.580	1.114	2.102	0.904		

Note: Annual inventory figures are from December of each year

Sales Price of Existing Homes

Year	U.S.	Northeast	Midwest	South	West	
Median						
2019	\$271,900	\$300,800	\$212,900	\$236,100	\$400,900	
2020	296,700	337,900	233,200	258,800	444,800	
2021	350,700	386,400	260,400	309,200	545,500	
Not Seasonally Adjusted						
2021	Nov	358,200	381,300	258,500	325,800	558,800
2021	Dec	358,800	385,200	254,600	326,600	557,700
2022	Jan	354,300	382,000	245,300	321,600	550,500
2022	Feb	363,700	383,100	248,400	333,200	573,300
2022	Mar	379,300	390,900	268,600	346,900	611,600
2022	Apr	395,500	411,100	282,200	360,000	627,700
2022	May	408,400	428,500	294,900	371,200	631,600
2022	Jun	413,800	453,200	305,500	370,900	627,500
2022	Jul	399,200	444,000	293,600	360,000	610,300
2022	Aug	391,700	440,100	285,900	354,600	603,000
2022	Sep	383,500	418,500	280,200	349,800	595,400
2022	Oct r	378,800	408,600	273,600	345,700	588,400
2022	Nov p	370,700	394,700	268,600	340,100	569,800
vs. last year:		3.5%	3.5%	3.9%	4.4%	2.0%