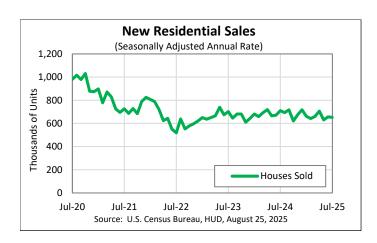
FOR RELEASE AT 10:00 AM EDT, MONDAY, AUGUST 25, 2025

MONTHLY NEW RESIDENTIAL SALES, JULY 2025

Release Number: CB25-131

August 25, 2025 - The U.S. Census Bureau and the U.S. Department of Housing and Urban Development jointly announced the following new residential sales statistics for July 2025:





New Home Sales

Sales of new single-family houses in July 2025 were at a seasonally-adjusted annual rate of 652,000, according to estimates released jointly today by the U.S. Census Bureau and the Department of Housing and Urban Development. This is 0.6 percent (±15.5 percent)* below the June 2025 rate of 656,000, and is 8.2 percent (±14.0 percent)* below the July 2024 rate of 710,000.

For Sale Inventory and Months' Supply

The seasonally-adjusted estimate of new houses for sale at the end of July 2025 was 499,000. This is 0.6 percent (±1.2 percent)* below the June 2025 estimate of 502,000, and is 7.3 percent (±5.7 percent) above the July 2024 estimate of 465,000.

This represents a supply of 9.2 months at the current sales rate. The months' supply is virtually unchanged (±16.7 percent)* from the June 2025 estimate of 9.2 months, and is 16.5 percent (±19.0 percent)* above the July 2024 estimate of 7.9 months.

Sales Price

The median sales price of new houses sold in July 2025 was \$403,800. This is 0.8 percent (±5.9 percent)* below the June 2025 price of \$407,200, and is 5.9 percent (±8.5 percent)* below the July 2024 price of \$429,000. The average sales price of new houses sold in July 2025 was \$487,300. This is 3.6 percent (±8.0 percent)* below the June 2025 price of \$505,300, and is 5.0 percent (±8.6 percent)* below the July 2024 price of \$513,200.

Data Inquiries

Economic Indicators Division, Residential Construction Branch 301-763-5160 eid.rcb.customer.service@census.gov



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The August report is scheduled for release on September 24, 2025. View the full schedule in the Economic Briefing Room: <<u>www.census.gov/economic-indicators/</u>>. The full text and tables for this release can be found at <<u>www.census.gov/construction/nrs/</u>>.

EXPLANATORY NOTES

These statistics are estimated from sample surveys. They are subject to sampling variability as well as nonsampling error including bias and variance from response, nonreporting, and undercoverage. Estimated average relative standard errors of the preliminary data are shown in the tables. Whenever a statement such as "2.5 percent (±3.2%) above" appears in the text, this indicates the range (-0.7 to +5.7 percent) in which the actual percent change is likely to have occurred. All ranges given for percent changes are 90-percent confidence intervals and account only for sampling variability. If a range does not contain zero, the change is statistically significant. If it does contain zero, the change is not statistically significant; that is, it is uncertain whether there was an increase or decrease. The same policies apply to the confidence intervals for percent changes shown in the tables. Changes in seasonally adjusted statistics often show irregular movement. It takes 3 months to establish a trend for new houses sold. Preliminary new home sales figures are subject to revision due to the survey methodology and definitions used. The survey is primarily based on a sample of houses selected from building permits. Since a "sale" is defined as a deposit taken or sales agreement signed, this can occur prior to a permit being issued. An estimate of these prior sales is included in the sales figure. On average, the preliminary seasonally adjusted estimate of total sales is revised about 3.2 percent. Changes in sales price data reflect changes in the distribution of houses by region, size, etc., as well as changes in the prices of houses with identical characteristics. Explanations of confidence intervals and sampling variability can be found on our website.

<www.census.gov/construction/soc/methodology.html>

The Census Bureau has reviewed SOC monthly and quarterly tables to ensure appropriate access, use, and disclosure avoidance protection of the confidential source data (Disclosure Review Board (DRB) approval number: CBDRB-FY25-0286).

API

The Census Bureau's application programming interface lets developers create custom apps to reach new users and makes key demographic, socio-economic and housing statistics more accessible than ever before. www.census.gov/developers/>

FRED Mobile App



Receive the latest updates on the nation's key economic indicators by downloading the FRED App < https://fred.stlouisfed.org/fred-mobile/> for both Apple and Android devices. FRED, the signature database of the Federal Reserve Bank of St. Louis, now incorporates the Census Bureau's 13 economic indicators.

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* The 90 percent confidence interval includes zero. In such cases, there is insufficient statistical evidence to conclude that the actual change is different from zero.

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New Privately-Owned Houses Sold and For Sale

(Thousands of Units. Detail may not add to total because of rounding.)

Table 1a - Seasonally adjusted

		Sold	during per	riod ¹			For sale	e at end of	period			Median	Average
Period	United	North-	Mid-			United	North-	Mid-			Months'	sales price	sales price
	States	east	west	South	West	States	east	west	South	West	supply ²	(\$)	(\$)
2024													
July	710	34	81	404	191	465	Х	Х	Х	Х	7.9	Х	Х
August	693	22	74	438	159	471	Х	Х	Х	Х	8.2	Х	Х
September	717	30	77	453	157	473	Х	Х	Х	Х	7.9	Х	Х
October	621	40	75	361	145	480	Х	Х	Х	Х	9.3	Х	Х
November	675	27	85	435	128	488	Х	Х	Х	Х	8.7	Х	Х
December	718	33	83	435	167	489	Х	Х	Х	Х	8.2	Х	Х
2025													
January	662	26	61	397	178	496	Х	Х	Х	Х	9.0	Х	Х
February	642	33	69	396	144	499	Х	Χ	Х	Х	9.3	Х	Х
March	660	26	68	408	158	504	Х	Х	Х	Х	9.2	Х	х
April (r)	706	30	85	437	154	500	Х	X	Х	Х	8.5	Х	Х
May (r)	630	29	81	375	145	503	Х	Х	Х	Х	9.6	Х	х
June (r)	656	26	91	402	137	502	Х	Х	Х	Х	9.2	Х	х
July (p)	652	26	85	388	153	499	х	Х	Х	Х	9.2	Х	х
Average RSE (%) ³	8	33	18	12	15	4	Х	X	Х	X	10	X	X
Percent Change ⁴												Not adjust	ted change
Jul. 2025 from Jun. 2025	-0.6%	0.0%	-6.6%	-3.5%	11.7%	-0.6%	х	Х	х	Х	0.0%	-0.8%	-3.6%
90 percent confidence interval 5	± 15.5	± 69.3	± 32.7	± 21.4	± 28.2	± 1.2	Х	X	X	X	± 16.7	± 5.9	± 8.0
Jul. 2025 from Jul. 2024	-8.2%	-23.5%	4.9%	-4.0%	-19.9%	7.3%	х	X	х	х	16.5%	-5.9%	-5.0%
90 percent confidence interval 5	± 14.0	± 52.6	± 24.1	± 19.5	± 20.5	± 5.7	Х	X	X	X	± 19.0	± 8.5	± 8.6

Table 1b - Not seasonally adjusted

Table 1b - Not seasonally adjusted	Sold during period					For sale	e at end of		Median	Average			
Period	United	North-	Mid-			United	North-	Mid-			Months'	sales price	sales price
	States	east	west	South	West	States	east	west	South	West	supply	(\$)	(\$)
2023 Annual	666	33	68	412	153	450	31	44	268	107	Х	428,600	514,000
2024 Annual	686	34	80	413	158	491	28	47	300	116	Х	420,300	514,500
RSE (%)	3	13	14	4	8	5	17	14	8	6	Х	4	3
2024 Year to date	426	23	53	249	101	х	х	х	Х	х	х	х	Х
2025 Year to date	409	18	51	245	95	Х	Х	Х	Χ	Х	Х	Х	Х
RSE (%)	4	14	12	3	10	X	Х	х	X	X	Х	Х	Х
Year to date percent change⁴	-4.0%	-23.1%	-4.2%	-1.4%	-6.2%	х	х	х	X	х	х	х	х
90 percent confidence interval ⁵	± 5.7	± 15.7	± 13.6	± 5.8	± 16.0	Х	Х	Х	Χ	X	Х	Х	Х
2024													
July	61	3	8	34	16	467	26	40	295	106	7.7	429,000	513,200
August	56	2	6	35	13	474	27	42	297	108	8.5	405,800	475,600
September	58	2	6	37	12	474	27	44	293	110	8.2	421,100	505,800
October	46	3	5	27	11	491	27	48	304	113	10.6	426,300	521,900
November	46	2	5	30	9	493	27	47	304	115	10.7	397,600	483,000
December	54	2	5	34	12	491	28	47	300	116	9.0	423,000	508,900
2025													
January	56	2	6	33	15	497	30	47	302	118	8.9	429.600	518,200
February	56	3	6	35	13	492	30	46	301	114	8.7	415.100	499,100
March	63	3	7	38	15	496	30	48	303	114	7.9	412,900	509,200
April (r)	65	3	9	39	14	493	31	49	303	110	7.6	413,600	514,300
May (r)	57	2	8	34	13	500	31	49	310	110	8.8	423,200	512,300
June (r)	57	2	8	35	12	503	30	51	310	112	8.9	407,200	505,300
July (p)	56	2	9	32	13	505	31	51	312	111	9.0	403,800	487,300
Average RSE (%) ³	8	33	18	12	15	4	13	13	6	5	10	4	5

p Preliminary

r Revised

S Does not meet publication standards because tests for identifiable and stable seasonality do not meet reliability standards

X Not applicable

 $^{^{\}scriptsize 1}$ Seasonally-adjusted houses sold are published at annual rates

² Ratio of houses for sale to houses sold

 $^{^{\}rm 3}\,$ Average relative standard error for the latest 6-month period

⁴ Computed using unrounded data

⁵ See the Explanatory Notes in the accompanying text for an explantion of 90 percent confidence intervals

New Privately-Owned Houses Sold, by Sales Price

(Thousands of Units. Detail may not add to total because of rounding.)

Table 2a - Number of Houses¹

		Price Ranges							
Period		Under	\$300,000	\$400,000	\$500,000	\$600,000	\$800,000	\$1,000,000	
	Total	\$300,000	to \$399,999	to \$499,999	to \$599,999	to \$799,999	to \$999,999	and over	
2023 Annual	666	92	192	134	97	84	33	35	
2024 Annual	686	113	198	130	90	85	34	37	
RSE (%)	4	12	11	8	24	23	11	11	
2024									
July	61	10	17	11	10	7	3	3	
August	56	11	16	11	7	6	2	2	
September	58	11	15	10	8	7	3	3	
October	46	6	13	10	6	6	2	2	
November	46	10	13	8	6	5	1	2	
December	54	10	15	10	7	7	3	2	
2025									
January	56	9	15	11	8	7	3	3	
February	56	8	18	10	8	7	2	3	
March	63	10	19	12	8	7	2	4	
April (r)	65	10	21	12	8	8	3	4	
May (r)	57	11	15	10	8	8	3	3	
June (r)	57	9	19	11	7	7	1	3	
July (p)	56	9	18	12	7	7	1	2	
Average RSE $(\%)^2$	8	22	15	17	31	34	31	26	

Table 2b - Percent Distribution

		Price Ranges							
Period		Under	\$300,000	\$400,000	\$500,000	\$600,000	\$800,000	\$1,000,000	
	Total	\$300,000	to \$399,999	to \$499,999	to \$599,999	to \$799,999	to \$999,999	and over	
2023 Annual	100	14	29	20	15	13	5	5	
2024 Annual	100	16	29	19	13	12	5	5	
SE (%)	X	2	3	1	3	3	1	1	
2024									
July	100	16	27	18	17	12	5	4	
August	100	19	30	21	12	12	3	4	
September	100	20	26	18	14	13	5	5	
October	100	14	29	21	13	13	5	5	
November	100	21	29	17	13	11	3	5	
December	100	18	27	19	13	13	5	4	
2025									
January	100	15	27	20	14	12	5	6	
February	100	15	32	17	14	12	4	6	
March	100	16	31	19	13	11	3	6	
April (r)	100	16	32	18	13	12	4	6	
May (r)	100	19	26	18	13	15	5	5	
June (r)	100	15	33	20	12	12	3	6	
July (p)	100	17	33	21	13	12	3	3	
SE (%)	Χ	3	3	3	3	2	1	1	

p Preliminary r Revised

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Sales, August 25, 2025. Additional information on the survey methodology may be found at < www.census.gov/construction/soc/methodology.html>.

A Represents an RSE or SE that is greater or equal to 100 percent or could not be computed

S Does not meet publication standards because tests for identifiable and stable seasonality do not meet reliability standards

X Not applicable Z Less than 500 units or less than 0.5 percent

¹ Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported

 $^{^{\}rm 2}\,$ Average relative standard error for the latest 6-month period

New Houses Sold and For Sale by Stage of Construction and Median Number of Months on Sales Market

(Thousands of Units. Detail may not add to total because of rounding.)

Table 3a - Seasonally adjusted

		Sold durir	ng period ¹			Median			
Period			Under				Under		months for
	Total	Not started	construction	Completed	Total	Not started	construction	Completed	sale ²
2024									
July	710	105	252	353	465	92	270	103	Х
August	693	86	216	391	471	93	273	105	Х
September	717	103	235	379	473	94	272	107	Х
October	621	89	209	323	480	95	275	110	Х
November	675	63	220	392	488	97	275	116	Х
December	718	89	231	398	489	98	279	112	Х
2025									
January	662	71	244	347	496	100	282	114	Х
February	642	61	227	354	499	96	290	113	Х
March	660	65	204	391	504	104	286	114	Х
April (r)	706	72	223	411	500	107	278	115	Х
May (r)	630	66	196	368	503	107	278	118	Х
June (r)	656	75	216	365	502	107	278	117	Х
July (p)	652	79	233	340	499	111	267	121	х
Average RSE (%) ³	8	10	10	9	4	9	5	7	X

Table 3b - Not seasonally adjusted

		Sold duri	ng period			For sale at end of period					
Period			Under				Under		months for		
	Total	Not started	construction	Completed	Total	Not started	construction	Completed	sale ²		
2023 Annual	666	103	285	278	450	95	269	87	2.5		
2024 Annual	686	95	242	350	491	94	280	118	2.6		
RSE (%)	3	14	8	6	5	9	5	8	8		
2024											
July	61	9	23	28	467	92	275	99	2.2		
August	56	7	18	31	474	94	276	104	2.2		
September	58	8	20	30	474	92	276	106	2.5		
October	46	6	15	25	491	97	282	112	2.4		
November	46	4	13	29	493	94	280	119	2.4		
December	54	6	14	34	491	94	280	118	2.6		
2025											
January	56	6	21	28	497	101	279	116	2.7		
February	56	6	20	30	492	97	280	115	2.8		
March	63	6	19	38	496	105	278	113	2.8		
April (r)	65	7	20	37	493	108	274	112	2.6		
May (r)	57	6	18	33	500	109	277	114	2.4		
June (r)	57	6	20	31	503	108	284	112	2.7		
July (p)	56	7	22	27	505	112	275	118	2.9		
Average RSE (%) ³	8	10	10	9	4	9	5	7	8		

p Preliminary

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Sales, August 25, 2025. Additional information on the survey methodology may be found at < www.census.gov/construction/soc/methodology.html>.

r Revised

S Does not meet publication standards because tests for identifiable and stable seasonality do not meet reliability standards

X Not applicable

 $^{^{\}mbox{\scriptsize 1}}$ Seasonally-adjusted houses sold are published at annual rates

 $^{^{\}rm 2}\,$ Median number of months for sale since completion

 $^{^{\}rm 3}\,$ Average relative standard error for the latest 6-month period