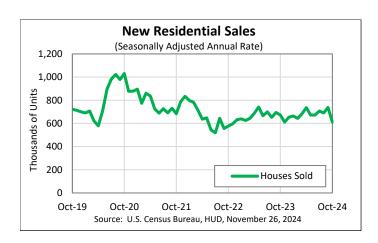
FOR RELEASE AT 10:00 AM EST, TUESDAY, NOVEMBER 26, 2024

MONTHLY NEW RESIDENTIAL SALES, OCTOBER 2024

Release Number: CB24-190

November 26, 2024 - The U.S. Census Bureau and the U.S. Department of Housing and Urban Development jointly announced the following new residential sales statistics for October 2024:





New Home Sales

Sales of new single-family houses in October 2024 were at a seasonally adjusted annual rate of 610,000, according to estimates released jointly today by the U.S. Census Bureau and the Department of Housing and Urban Development. This is 17.3 percent (±12.8 percent) below the revised September rate of 738,000 and is 9.4 percent (±19.0 percent)* below the October 2023 estimate of 673,000.

Sales Price

The median sales price of new houses sold in October 2024 was \$437,300. The average sales price was \$545,800.

For Sale Inventory and Months' Supply

The seasonally-adjusted estimate of new houses for sale at the end of October was 481,000. This represents a supply of 9.5 months at the current sales rate.

The November report is scheduled for release on December 24, 2024. View the full schedule in the Economic Briefing Room: www.census.gov/economic-indicators/>. The full text and tables for this release can be found at www.census.gov/construction/nrs/>.

Data Inquiries

Economic Indicators Division, Residential Construction Branch 301-763-5160 eid.rcb.customer.service@census.gov



Media Inquiries
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301-763-3030
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EXPLANATORY NOTES

These statistics are estimated from sample surveys. They are subject to sampling variability as well as nonsampling error including bias and variance from response, nonreporting, and undercoverage. Estimated average relative standard errors of the preliminary data are shown in the tables. Whenever a statement such as "2.5 percent (±3.2%) above" appears in the text, this indicates the range (-0.7 to +5.7 percent) in which the actual percent change is likely to have occurred. All ranges given for percent changes are 90-percent confidence intervals and account only for sampling variability. If a range does not contain zero, the change is statistically significant. If it does contain zero, the change is not statistically significant; that is, it is uncertain whether there was an increase or decrease. The same policies apply to the confidence intervals for percent changes shown in the tables. Changes in seasonally adjusted statistics often show irregular movement. It takes 3 months to establish a trend for new houses sold. Preliminary new home sales figures are subject to revision due to the survey methodology and definitions used. The survey is primarily based on a sample of houses selected from building permits. Since a "sale" is defined as a deposit taken or sales agreement signed, this can occur prior to a permit being issued. An estimate of these prior sales is included in the sales figure. On average, the preliminary seasonally adjusted estimate of total sales is revised about 3.6 percent. Changes in sales price data reflect changes in the distribution of houses by region, size, etc., as well as changes in the prices of houses with identical characteristics. Explanations of confidence intervals and sampling variability can be found on our website.

<www.census.gov/construction/soc/methodology.html>

The Census Bureau has reviewed SOC monthly and quarterly tables to ensure appropriate access, use, and disclosure avoidance protection of the confidential source data (Disclosure Review Board (DRB) approval number: CBDRB-FY24-0281).

API

The Census Bureau's application programming interface lets developers create custom apps to reach new users and makes key demographic, socio-economic and housing statistics more accessible than ever before.

www.census.gov/developers/

FRED Mobile App



Receive the latest updates on the nation's key economic indicators by downloading the FRED App https://fred.stlouisfed.org/fred-mobile/ for both Apple and Android devices. FRED, the signature database of the Federal Reserve Bank of St. Louis, now incorporates the Census Bureau's 13 economic indicators.

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* The 90 percent confidence interval includes zero. In such cases, there is insufficient statistical evidence to conclude that the actual change is different from zero.

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New Privately-Owned Houses Sold and For Sale

(Thousands of Units. Detail may not add to total because of rounding.)

Table 1a - Seasonally adjusted

	Sold during period ¹				For sale	at end of		Median	Average				
Period	United	North-	Mid-			United	North-	Mid-			Months'	sales price	sales price
	States	east	west	South	West	States	east	west	South	West	supply ²	(\$)	(\$)
2023													
October	673	34	63	422	154	442	Χ	Х	Х	Х	7.9	Х	Х
November	611	26	80	367	138	450	Χ	Х	Х	Х	8.8	Х	Х
December	654	27	62	421	144	449	Χ	Х	Х	Х	8.2	Х	Х
2024													
January	664	54	81	367	162	461	Х	Х	Х	Х	8.3	Х	Х
February	643	43	74	368	158	465	Χ	Х	X	Х	8.7	Х	Х
March	683	42	82	395	164	466	Χ	Х	X	Х	8.2	Х	Х
April	736	32	86	459	159	464	Χ	Х	Х	Х	7.6	Х	Х
May	672	23	84	416	149	468	Χ	Х	Χ	Х	8.4	Х	Х
June	672	30	78	411	153	468	Χ	Х	Χ	Х	8.4	Х	Х
July (r)	707	33	79	404	191	464	Χ	Х	Χ	Х	7.9	Х	Х
August (r)	690	21	74	436	159	471	Χ	Х	X	Х	8.2	Х	Х
September (r)	738	30	72	469	167	471	Χ	Х	Χ	Х	7.7	Х	Х
October (p)	610	46	73	339	152	481	Х	Х	Х	Х	9.5	Х	х
Average RSE (%) ³	11	34	21	17	13	5	X	X	X	X	14	X	X
Percent Change ⁴													
Oct. 2024 from Sep. 2024	-17.3%	53.3%	1.4%	-27.7%	-9.0%	2.1%	X	Х	Х	X	23.4%	Х	Х
90 percent confidence interval ⁵	± 12.8	± 141.1	± 39.1	± 14.5	± 15.5	± 1.1	X	X	X	X	± 23.4	X	X
Oct. 2024 from Oct. 2023	-9.4%	35.3%	15.9%	-19.7%	-1.3%	8.8%	X	X	X	X	20.3%	Х	Х
90 percent confidence interval 5	± 19.0	± 37.8	± 47.6	± 25.1	± 26.8	± 7.2	X	Χ	X	X	± 31.1	X	X

Table 1b - Not seasonally adjusted

rable 15 Hot seasonany adjusted	Sold during period					For sale	at end of		Median	Average			
Period	United	North-	Mid-			United	North-	Mid-			Months'	sales price	sales price
	States	east	west	South	West	States	east	west	South	West	supply	(\$)	(\$)
2022 Annual	641	33	66	392	150	455	33	45	271	106	х	434,500	521,500
2023 Annual	666	33	68	412	153	450	31	44	268	107	Х	428,600	514,000
RSE (%)	4	24	12	5	6	3	15	15	6	6	Х	4	3
2023 Year to date	575	30	59	354	133	Х	Х	Х	Х	Х	Х	Х	Х
2024 Year to date	587	31	69	349	139	Х	Χ	Χ	Χ	Х	Х	X	х
RSE (%)	4	15	14	4	9	Χ	Χ	Χ	Χ	X	Х	X	X
Year to date percent change⁴	2.1%	2.7%	17.6%	-1.3%	4.0%	X	х	X	X	х	х	х	х
90 percent confidence interval ⁵	± 5.0	± 23.1	± 13.0	± 6.2	± 10.8	X	X	X	X	X	Х	Х	X
2023													
October	50	2	4	32	12	450	32	45	270	104	8.9	417,500	498,800
November	42	2	5	26	10	456	32	45	274	104	10.9	429,600	489,000
December	49	2	4	33	10	450	31	44	268	107	9.2	418,300	493,000
2024													
January	58	5	7	32	14	458	30	43	277	108	7.9	430.400	527,800
February		4	7	33	14	457	26	43	279	109	7.8	420,900	509,700
March	65	4	8	38	15	455	24	42	279	109	7.0	436,400	522,500
April	65	3	8	40	14	458	24	42	283	109	7.0	415,300	500,600
Мау	61	2	8	37	14	466	26	41	290	110	7.6	414,300	499,300
June	58	2	6	35	14	468	25	41	293	108	8.1	414,000	495,500
July (r)	61	3	8	34	16	467	26	40	295	106	7.7	429,000	513,200
August (r)	57	2	6	37	13	473	27	42	296	108	8.3	405,700	476,800
September (r)		2	5	38	13	472	27	45	291	109	8.0	426,800	509,900
October (p)	45	4	5	26	11	492	28	50	303	111	10.9	437,300	545,800
Average RSE (%) 3	11	34	21	17	13	5	15	14	9	5	14	5	5

p Preliminary

r Revised

S Does not meet publication standards because tests for identifiable and stable seasonality do not meet reliability standards

X Not applicable

¹ Seasonally-adjusted houses sold are published at annual rates

² Ratio of houses for sale to houses sold

 $^{^{\}rm 3}\,$ Average relative standard error for the latest 6-month period

⁴ Computed using unrounded data

⁵ See the Explanatory Notes in the accompanying text for an explantion of 90 percent confidence intervals

New Privately-Owned Houses Sold, by Sales Price

(Thousands of Units. Detail may not add to total because of rounding.)

Table 2a - Number of Houses¹

Table 2a - Number of Houses										
		Price Ranges								
Period		Under	\$300,000	\$400,000	\$500,000	\$600,000	\$800,000	\$1,000,000		
	Total	\$300,000	to \$399,999	to \$499,999	to \$599,999	to \$799,999	to \$999,999	and over		
2022 Annual	641	87	184	127	91	89	28	35		
2023 Annual	666	92	192	134	97	84	33	35		
RSE (%)	3	14	11	7	25	26	14	13		
2023										
October	50	7	16	9	7	7	2	2		
November	42	7	10	10	7	6	2	1		
December	49	7	15	9	7	7	2	2		
2024										
January	58	8	17	13	7	7	3	4		
February	58	9	18	9	8	7	4	3		
March	65	9	18	12	10	8	4	4		
April	65	10	20	13	7	8	3	3		
May	61	10	20	11	9	7	3	3		
June	58	10	17	12	7	7	3	3		
July (r)	61	10	17	11	10	7	3	3		
August (r)	57	11	17	12	7	7	2	2		
September (r)	59	10	16	11	8	8	3	3		
October (p)	45	6	13	9	6	6	2	2		
Average RSE (%) ²	11	26	19	18	25	26	28	28		

Table 2b - Percent Distribution

Table 20 - Percent Distribution										
		Price Ranges								
Period		Under	\$300,000	\$400,000	\$500,000	\$600,000	\$800,000	\$1,000,000		
	Total	\$300,000	to \$399,999	to \$499,999	to \$599,999	to \$799,999	to \$999,999	and over		
2022 Annual	100	14	29	20	14	14	4	5		
2023 Annual	100	14	29	20	15	13	5	5		
SE (%)	X	2	3	1	4	3	1	1		
2023										
October	100	15	32	19	13	13	5	4		
November	100	17	24	23	16	14	4	3		
December	100	15	32	17	14	15	3	4		
2024										
January	100	14	29	22	11	13	5	7		
February	100	15	31	16	14	12	6	5		
March	100	15	28	18	15	13	6	6		
April	100	16	30	21	11	13	4	5		
May	100	16	33	18	14	11	5	4		
June	100	17	29	21	12	11	4	5		
July (r)	100	16	27	18	17	12	5	4		
August (r)	100	19	30	21	12	11	3	4		
September (r)	100	18	27	19	14	13	5	5		
October (p)	100	13	28	20	13	14	5	5		
SE (%)	X	2	4	3	3	3	2	1		

p Preliminary r Revised

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Sales, November 26, 2024. Additional information on the survey methodology may be found at www.census.gov/construction/soc/methodology.html.

A Represents an RSE or SE that is greater or equal to 100 percent or could not be computed

S Does not meet publication standards because tests for identifiable and stable seasonality do not meet reliability standards

X Not applicable Z Less than 500 units or less than 0.5 percent

¹ Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported

² Average relative standard error for the latest 6-month period

New Houses Sold and For Sale by Stage of Construction and Median Number of Months on Sales Market

(Thousands of Units. Detail may not add to total because of rounding.)

Table 3a - Seasonally adjusted

		Sold durir	ng period ¹			Median			
Period			Under				Under		months for
	Total	Not started	construction	Completed	Total	Not started	construction	Completed	sale ²
2023									
October	673	123	267	283	442	101	266	75	X
November	611	88	231	292	450	98	276	76	X
December	654	96	280	278	449	99	269	81	Х
2024									
January	664	119	267	278	461	98	280	83	X
February	643	85	283	275	465	94	283	88	X
March	683	91	258	334	466	91	286	89	X
April	736	108	246	382	464	89	284	91	Х
May	672	86	243	343	468	92	282	94	X
June	672	92	238	342	468	89	280	99	X
July (r)	707	104	258	345	464	93	268	103	X
August (r)	690	88	218	384	471	96	269	106	X
September (r)	738	126	265	347	471	98	265	108	Х
October (p)		89	234	287	481	103	265	113	х
Average RSE (%) 3	11	15	12	12	5	9	5	9	Х

Table 3b - Not seasonally adjusted

Table 3b - Not seasonally adjusted									
	Sold during period For sale at end of period								Median
Period			Under				Under		months for
	Total	Not started	construction	Completed	Total	Not started	construction	Completed	sale ²
2022 Annual	641	125	314	202	455	88	294	72	1.9
2023 Annual	666	103	285	278	450	95	269	87	2.5
RSE (%)	4	13	6	5	3	8	4	6	11
2023									
October	50	9	20	22	450	102	272	76	2.5
November	42	6	15	21	456	96	282	79	2.7
December	49	7	18	25	450	95	269	87	2.5
2024									
January	58	11	22	25	458	97	276	85	2.7
February	58	9	25	25	457	93	273	90	2.5
March	65	9	24	32	455	92	276	87	2.8
April	65	11	22	32	458	88	281	88	2.3
May	61	8	23	30	466	96	281	89	2.4
June	58	7	21	29	468	89	284	94	2.1
July (r)	61	9	23	28	467	92	275	99	2.2
August (r)	57	7	19	31	473	96	273	104	2.2
September (r)	59	9	22	28	472	95	269	108	2.5
October (p)		6	18	21	492	107	269	116	2.6
Average RSE (%) ³	11	15	12	12	5	9	5	9	9

p Preliminary

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Sales, November 26, 2024. Additional information on the survey methodology may be found at < www.census.gov/construction/soc/methodology.html>.

r Revised

S Does not meet publication standards because tests for identifiable and stable seasonality do not meet reliability standards

X Not applicable

¹ Seasonally-adjusted houses sold are published at annual rates

² Median number of months for sale since completion

³ Average relative standard error for the latest 6-month period