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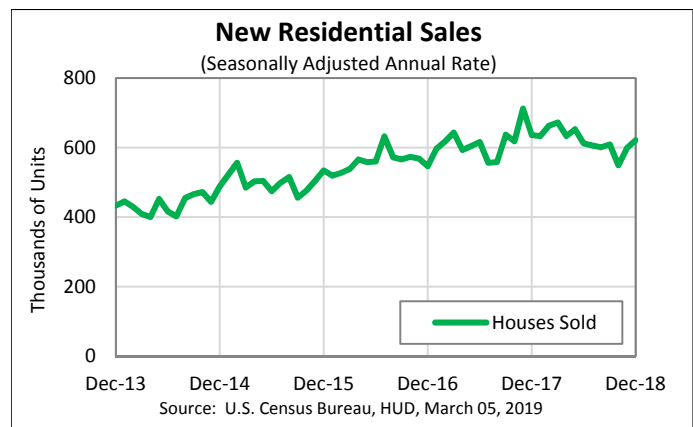
## MONTHLY NEW RESIDENTIAL SALES, DECEMBER 2018

Release Number: CB19-18

Data collection and processing were delayed for this indicator release due to the lapse in federal funding from December 22, 2018 through January 25, 2019. Processing and data quality were monitored throughout and response rates were consistent with normal levels.

**March 05, 2019** - The U.S. Census Bureau and the U.S. Department of Housing and Urban Development jointly announced the following new residential sales statistics for December 2018:

 <b>NEW RESIDENTIAL SALES</b> <b>DECEMBER 2018</b>	
<b>New Houses Sold<sup>1</sup>:</b>	<b>621,000</b>
<b>New Houses For Sale<sup>2</sup>:</b>	<b>344,000</b>
<b>Median Sales Price:</b>	<b>\$318,600</b>
<b>Next Release: March 14, 2019</b>	
<sup>1</sup> Seasonally Adjusted Annual Rates	
<sup>2</sup> Seasonally Adjusted	
Source: U.S. Census Bureau, HUD, March 05, 2019	



### New Home Sales

Sales of new single-family houses in December 2018 were at a seasonally adjusted annual rate of 621,000, according to estimates released jointly today by the U.S. Census Bureau and the Department of Housing and Urban Development. This is 3.7 percent ( $\pm 16.4$  percent)\* above the revised November rate of 599,000, but is 2.4 percent ( $\pm 21.3$  percent)\* below the December 2017 estimate of 636,000.

An estimated 622,000 new homes were sold in 2018. This is 1.5 percent ( $\pm 6.5$  percent)\* above the 2017 figure of 613,000.

### Sales Price

The median sales price of new houses sold in December 2018 was \$318,600. The average sales price was \$377,000.

### For Sale Inventory and Months' Supply

The seasonally-adjusted estimate of new houses for sale at the end of December was 344,000. This represents a supply of 6.6 months at the current sales rate.

#### Data Inquiries

Economic Indicators Division, Residential Construction Branch  
301-763-5160  
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U.S. Department of Commerce  
Economics and Statistics Administration  
U.S. CENSUS BUREAU  
[census.gov](http://census.gov)

#### Media Inquiries

Public Information Office  
301-763-3030  
[pio@census.gov](mailto:pio@census.gov)



The January report is scheduled for release on March 14, 2019. View the full schedule in the Economic Briefing Room: <[www.census.gov/economic-indicators/](http://www.census.gov/economic-indicators/)>. The full text and tables for this release can be found at <[www.census.gov/construction/nrs/](http://www.census.gov/construction/nrs/)>.

## EXPLANATORY NOTES

These statistics are estimated from sample surveys. They are subject to sampling variability as well as nonsampling error including bias and variance from response, nonreporting, and undercoverage. Estimated average relative standard errors of the preliminary data are shown in the tables. Whenever a statement such as “2.5 percent ( $\pm 3.2\%$ ) above” appears in the text, this indicates the range (-0.7 to +5.7 percent) in which the actual percent change is likely to have occurred. All ranges given for percent changes are 90-percent confidence intervals and account only for sampling variability. If a range does not contain zero, the change is statistically significant. If it does contain zero, the change is not statistically significant; that is, it is uncertain whether there was an increase or decrease. The same policies apply to the confidence intervals for percent changes shown in the tables. Changes in seasonally adjusted statistics often show irregular movement. It takes 6 months to establish a trend for new houses sold. Preliminary new home sales figures are subject to revision due to the survey methodology and definitions used. The survey is primarily based on a sample of houses selected from building permits. Since a “sale” is defined as a deposit taken or sales agreement signed, this can occur prior to a permit being issued. An estimate of these prior sales is included in the sales figure. On average, the preliminary seasonally adjusted estimate of total sales is revised about 3.8 percent. Changes in sales price data reflect changes in the distribution of houses by region, size, etc., as well as changes in the prices of houses with identical characteristics. Explanations of confidence intervals and sampling variability can be found on our website.

<[www.census.gov/construction/nrc/how\\_the\\_data\\_are\\_collected/](http://www.census.gov/construction/nrc/how_the_data_are_collected/)>

## API

The Census Bureau’s application programming interface lets developers create custom apps to reach new users and makes key demographic, socio-economic and housing statistics more accessible than ever before.

<[www.census.gov/developers/](http://www.census.gov/developers/)>

## FRED Mobile App



Receive the latest updates on the nation’s key economic indicators by downloading the FRED App <<https://fred.stlouisfed.org/fred-mobile/>> for both Apple and Android devices. FRED, the signature database of the Federal Reserve Bank of St. Louis, now incorporates the Census Bureau’s 13 economic indicators.

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\* The 90 percent confidence interval includes zero. In such cases, there is insufficient statistical evidence to conclude that the actual change is different from zero.

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## New Privately-Owned Houses Sold and For Sale

(Thousands of Units. Detail may not add to total because of rounding.)

**Table 1a - Seasonally adjusted**

Period	Sold during period <sup>1</sup>					For sale at end of period					Months <sup>1</sup> supply <sup>2</sup>	Median sales price (\$)	Average sales price (\$)
	United States	North-east	Mid-west	South	West	United States	North-east	Mid-west	South	West			
<b>2017</b>													
December .....	636	36	63	349	188	294	X	X	X	X	5.5	X	X
<b>2018</b>													
January .....	633	35	86	322	190	295	X	X	X	X	5.6	X	X
February .....	663	46	80	366	171	300	X	X	X	X	5.4	X	X
March .....	672	35	86	367	184	297	X	X	X	X	5.3	X	X
April .....	633	32	88	350	163	300	X	X	X	X	5.7	X	X
May .....	653	33	83	388	149	301	X	X	X	X	5.5	X	X
June .....	612	45	68	346	153	308	X	X	X	X	6.0	X	X
July .....	606	25	69	344	168	313	X	X	X	X	6.2	X	X
August .....	601	32	68	338	163	316	X	X	X	X	6.3	X	X
September (r) .....	609	27	83	342	157	322	X	X	X	X	6.3	X	X
October (r) .....	549	23	63	300	163	330	X	X	X	X	7.2	X	X
November (r) .....	599	29	72	357	141	334	X	X	X	X	6.7	X	X
<b>December (p) .....</b>	<b>621</b>	<b>42</b>	<b>61</b>	<b>375</b>	<b>143</b>	<b>344</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>6.6</b>	<b>X</b>	<b>X</b>
Average RSE (%) <sup>3</sup> .....	8	26	20	12	13	5	X	X	X	X	8	X	X
Percent Change <sup>4</sup>													
<b>Dec. 2018 from Nov. 2018 .....</b>	<b>3.7%</b>	<b>44.8%</b>	<b>-15.3%</b>	<b>5.0%</b>	<b>1.4%</b>	<b>3.0%</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>-1.5%</b>	<b>X</b>	<b>X</b>
90 percent confidence interval <sup>5</sup> .....	± 16.4	± 87.8	± 34.0	± 24.5	± 27.8	± 1.4	X	X	X	X	± 16.4	X	X
<b>Dec. 2018 from Dec. 2017 .....</b>	<b>-2.4%</b>	<b>16.7%</b>	<b>-3.2%</b>	<b>7.4%</b>	<b>-23.9%</b>	<b>17.0%</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>20.0%</b>	<b>X</b>	<b>X</b>
90 percent confidence interval <sup>5</sup> .....	± 21.3	± 83.8	± 42.1	± 24.3	± 32.8	± 6.9	X	X	X	X	± 29.2	X	X

**Table 1b - Not seasonally adjusted**

Period	Sold during period					For sale at end of period					Months <sup>1</sup> supply	Median sales price (\$)	Average sales price (\$)
	United States	North-east	Mid-west	South	West	United States	North-east	Mid-west	South	West			
2017 Annual .....	613	40	72	339	163	294	24	41	154	75	X	323,100	384,900
2018 Annual (p) .....	622	33	76	351	162	343	28	43	179	94	X	324,800	383,500
RSE (%) .....	3	10	12	3	4	5	15	13	6	8	X	3	2
<b>Year to year percent change<sup>4</sup> .....</b>	<b>1.5%</b>	<b>-15.6%</b>	<b>5.7%</b>	<b>3.5%</b>	<b>-0.5%</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
90 percent confidence interval <sup>5</sup> .....	± 6.5	± 10.0	± 10.1	± 9.0	± 8.4	X	X	X	X	X	X	X	X
<b>2017</b>													
December .....	45	2	4	25	13	294	24	41	154	75	6.6	343,300	402,900
<b>2018</b>													
January .....	48	3	6	25	14	294	24	39	156	75	6.2	329,600	377,800
February .....	54	3	6	30	15	295	23	39	158	75	5.4	327,200	373,600
March .....	66	3	8	37	18	293	23	39	156	74	4.5	335,400	369,200
April .....	61	3	9	33	16	294	22	39	157	75	4.8	314,400	385,100
May .....	62	3	8	36	15	299	23	41	156	79	4.8	316,700	372,600
June .....	56	4	6	31	14	308	26	41	160	81	5.5	310,500	370,100
July .....	52	2	6	30	14	313	27	40	164	83	6.1	327,500	392,300
August .....	47	3	6	26	13	322	26	42	169	86	6.8	321,400	380,900
September (r) .....	46	2	7	26	12	326	26	41	173	87	7.1	328,300	386,400
October (r) .....	43	2	5	24	12	335	27	42	177	89	7.8	324,700	393,300
November (r) .....	43	2	5	27	10	340	28	42	178	91	7.8	303,500	357,600
<b>December (p) .....</b>	<b>44</b>	<b>3</b>	<b>4</b>	<b>27</b>	<b>10</b>	<b>343</b>	<b>28</b>	<b>43</b>	<b>179</b>	<b>94</b>	<b>7.8</b>	<b>318,600</b>	<b>377,000</b>
Average RSE (%) <sup>3</sup> .....	8	26	20	12	13	5	15	13	6	8	8	5	5

p Preliminary

r Revised

S Does not meet publication standards because tests for identifiable and stable seasonality do not meet reliability standards

X Not applicable

<sup>1</sup> Seasonally-adjusted houses sold are published at annual rates

<sup>2</sup> Ratio of houses for sale to houses sold

<sup>3</sup> Average relative standard error for the latest 6-month period

<sup>4</sup> Computed using unrounded data

<sup>5</sup> See the Explanatory Notes in the accompanying text for an explanation of 90 percent confidence intervals

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Sales, March 05, 2019.

Additional information on the survey methodology may be found at <[http://www.census.gov/construction/nrs/how\\_the\\_data\\_are\\_collected/](http://www.census.gov/construction/nrs/how_the_data_are_collected/)>.

## New Privately-Owned Houses Sold, by Sales Price

(Thousands of Units. Detail may not add to total because of rounding.)

**Table 2a - Number of Houses<sup>1</sup>**

Period	Total	Price Ranges						
		Under \$150,000	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 to \$399,999	\$400,000 to \$499,999	\$500,000 to \$749,000	\$750,000 and over
2017 Annual . . . . .	613	18	61	186	147	88	79	33
2018 Annual (p) . . . . .	622	19	56	191	153	90	77	36
RSE (%) . . . . .	3	28	12	6	8	7	8	11
<b>2017</b>								
December . . . . .	45	1	4	12	11	6	8	3
<b>2018</b>								
January . . . . .	48	2	6	13	12	7	7	2
February . . . . .	54	2	4	17	14	7	7	3
March . . . . .	66	2	5	18	19	11	8	3
April . . . . .	61	2	6	19	13	9	6	5
May . . . . .	62	2	8	18	15	7	7	4
June . . . . .	56	1	6	19	13	7	8	2
July . . . . .	52	2	4	15	15	7	6	4
August . . . . .	47	1	4	15	12	6	7	3
September (r) . . . . .	46	1	3	16	10	8	5	3
October (r) . . . . .	43	2	3	14	11	6	5	2
November (r) . . . . .	43	1	4	17	10	5	4	2
<b>December (p) . . . . .</b>	<b>44</b>	<b>3</b>	<b>4</b>	<b>13</b>	<b>10</b>	<b>6</b>	<b>7</b>	<b>2</b>
Average RSE (%) <sup>2</sup> . . . . .	8	51	24	14	14	19	21	26

**Table 2b - Percent Distribution**

Period	Total	Price Ranges						
		Under \$150,000	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 to \$399,999	\$400,000 to \$499,999	\$500,000 to \$749,000	\$750,000 and over
2017 Annual . . . . .	100	3	10	30	24	14	13	5
2018 Annual (p) . . . . .	100	3	9	31	25	14	12	6
SE (%) . . . . .	X	1	1	2	2	1	1	1
<b>2017</b>								
December . . . . .	100	2	10	26	25	13	17	7
<b>2018</b>								
January . . . . .	100	3	12	27	24	14	15	4
February . . . . .	100	3	8	32	26	13	13	5
March . . . . .	100	3	8	28	29	16	12	4
April . . . . .	100	4	10	31	22	14	10	8
May . . . . .	100	3	13	30	24	12	12	6
June . . . . .	100	2	11	34	23	12	14	4
July . . . . .	100	3	7	30	28	13	11	8
August . . . . .	100	2	9	31	24	14	14	6
September (r) . . . . .	100	2	7	34	22	18	10	6
October (r) . . . . .	100	4	6	32	26	15	11	6
November (r) . . . . .	100	3	8	38	23	12	10	5
<b>December (p) . . . . .</b>	<b>100</b>	<b>6</b>	<b>10</b>	<b>29</b>	<b>22</b>	<b>14</b>	<b>15</b>	<b>4</b>
SE (%) . . . . .	X	2	2	3	3	2	3	1

p Preliminary

r Revised

S Does not meet publication standards because tests for identifiable and stable seasonality do not meet reliability standards

X Not applicable

<sup>1</sup> Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported

<sup>2</sup> Average relative standard error for the latest 6-month period

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Sales, March 05, 2019.

Additional information on the survey methodology may be found at [http://www.census.gov/construction/nrs/how\\_the\\_data\\_are\\_collected/](http://www.census.gov/construction/nrs/how_the_data_are_collected/).

## New Houses Sold and For Sale by Stage of Construction and Median Number of Months on Sales Market

(Thousands of Units. Detail may not add to total because of rounding.)

**Table 3a - Seasonally adjusted**

Period	Sold during period <sup>1</sup>				For sale at end of period				Median months for sale <sup>2</sup>
	Total	Not started	Under construction	Completed	Total	Not started	Under construction	Completed	
<b>2017</b>									
December .....	636	191	204	241	294	52	179	63	X
<b>2018</b>									
January .....	633	169	235	229	295	53	179	63	X
February .....	663	198	239	226	300	54	184	62	X
March .....	672	184	246	242	297	55	181	61	X
April .....	633	181	235	217	300	55	184	61	X
May .....	653	174	236	243	301	53	188	60	X
June .....	612	164	234	214	308	56	189	63	X
July .....	606	191	226	189	313	56	191	66	X
August .....	601	171	211	219	316	54	193	69	X
September (r) .....	609	184	209	216	322	55	197	70	X
October (r) .....	549	143	214	192	330	58	199	73	X
November (r) .....	599	174	197	228	334	63	198	73	X
<b>December (p) .....</b>	<b>621</b>	<b>213</b>	<b>179</b>	<b>229</b>	<b>344</b>	<b>75</b>	<b>198</b>	<b>71</b>	<b>X</b>
<i>Average RSE (%)</i> <sup>3</sup> .....	8	9	11	10	5	7	5	8	X

**Table 3b - Not seasonally adjusted**

Period	Sold during period				For sale at end of period				Median months for sale <sup>2</sup>
	Total	Not started	Under construction	Completed	Total	Not started	Under construction	Completed	
2017 Annual .....	613	189	213	210	294	50	177	67	3.2
2018 Annual (p) .....	622	178	223	221	343	72	195	76	3.3
<i>RSE (%)</i> .....	3	10	6	7	5	7	5	8	8
<b>2017</b>									
December .....	45	13	13	19	294	50	177	67	3.2
<b>2018</b>									
January .....	48	14	17	17	294	52	174	68	3.3
February .....	54	17	19	18	295	53	176	66	3.7
March .....	66	19	24	23	293	56	175	62	3.9
April .....	61	18	23	20	294	53	181	60	3.8
May .....	62	17	23	23	299	54	188	57	3.7
June .....	56	15	22	19	308	58	192	58	3.3
July .....	52	16	20	16	313	55	197	61	3.1
August .....	47	13	17	17	322	56	200	66	2.9
September (r) .....	46	13	17	16	326	53	204	69	2.9
October (r) .....	43	10	17	16	335	57	203	75	2.7
November (r) .....	43	12	14	18	340	62	202	76	3.1
<b>December (p) .....</b>	<b>44</b>	<b>15</b>	<b>11</b>	<b>18</b>	<b>343</b>	<b>72</b>	<b>195</b>	<b>76</b>	<b>3.3</b>
<i>Average RSE (%)</i> <sup>3</sup> .....	8	9	11	10	5	7	5	8	8

p Preliminary

r Revised

S Does not meet publication standards because tests for identifiable and stable seasonality do not meet reliability standards

X Not applicable

<sup>1</sup> Seasonally-adjusted houses sold are published at annual rates

<sup>2</sup> Median number of months for sale since completion

<sup>3</sup> Average relative standard error for the latest 6-month period

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Sales, March 05, 2019.

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