

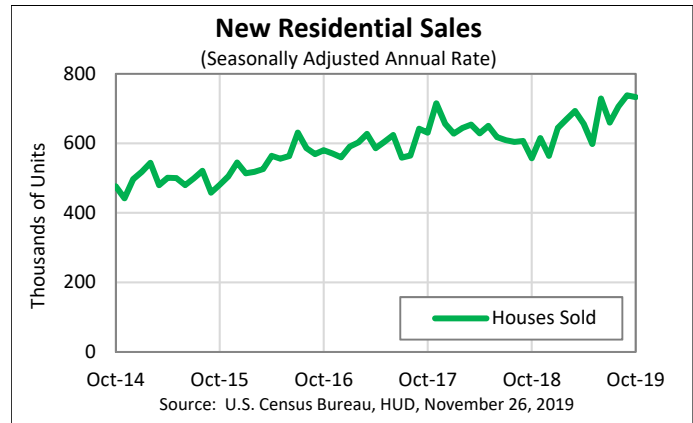
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## MONTHLY NEW RESIDENTIAL SALES, OCTOBER 2019

Release Number: CB19-175

**November 26, 2019** - The U.S. Census Bureau and the U.S. Department of Housing and Urban Development jointly announced the following new residential sales statistics for October 2019:

NEW RESIDENTIAL SALES OCTOBER 2019	
New Houses Sold <sup>1</sup> :	733,000
New Houses For Sale <sup>2</sup> :	322,000
Median Sales Price:	\$316,700
Next Release: December 23, 2019	
<sup>1</sup> Seasonally Adjusted Annual Rates <sup>2</sup> Seasonally Adjusted	
Source: U.S. Census Bureau, HUD, November 26, 2019	



### New Home Sales

Sales of new single-family houses in October 2019 were at a seasonally adjusted annual rate of 733,000, according to estimates released jointly today by the U.S. Census Bureau and the Department of Housing and Urban Development. This is 0.7 percent ( $\pm 20.4$  percent)\* below the revised September rate of 738,000, but is 31.6 percent ( $\pm 23.7$  percent) above the October 2018 estimate of 557,000.

### Sales Price

The median sales price of new houses sold in October 2019 was \$316,700. The average sales price was \$383,300.

### For Sale Inventory and Months' Supply

The seasonally-adjusted estimate of new houses for sale at the end of October was 322,000. This represents a supply of 5.3 months at the current sales rate.

The November report is scheduled for release on December 23, 2019. View the full schedule in the Economic Briefing Room: <[www.census.gov/economic-indicators/](http://www.census.gov/economic-indicators/)>. The full text and tables for this release can be found at <[www.census.gov/construction/nrs/](http://www.census.gov/construction/nrs/)>.

#### Data Inquiries

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#### Media Inquiries

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U.S. Department of Commerce  
U.S. CENSUS BUREAU  
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## EXPLANATORY NOTES

These statistics are estimated from sample surveys. They are subject to sampling variability as well as nonsampling error including bias and variance from response, nonreporting, and undercoverage. Estimated average relative standard errors of the preliminary data are shown in the tables. Whenever a statement such as “2.5 percent ( $\pm 3.2\%$ ) above” appears in the text, this indicates the range (-0.7 to +5.7 percent) in which the actual percent change is likely to have occurred. All ranges given for percent changes are 90-percent confidence intervals and account only for sampling variability. If a range does not contain zero, the change is statistically significant. If it does contain zero, the change is not statistically significant; that is, it is uncertain whether there was an increase or decrease. The same policies apply to the confidence intervals for percent changes shown in the tables. Changes in seasonally adjusted statistics often show irregular movement. It takes 4 months to establish a trend for new houses sold. Preliminary new home sales figures are subject to revision due to the survey methodology and definitions used. The survey is primarily based on a sample of houses selected from building permits. Since a “sale” is defined as a deposit taken or sales agreement signed, this can occur prior to a permit being issued. An estimate of these prior sales is included in the sales figure. On average, the preliminary seasonally adjusted estimate of total sales is revised about 4.2 percent. Changes in sales price data reflect changes in the distribution of houses by region, size, etc., as well as changes in the prices of houses with identical characteristics. Explanations of confidence intervals and sampling variability can be found on our website.

[www.census.gov/construction/nrc/how\\_the\\_data\\_are\\_collected/](http://www.census.gov/construction/nrc/how_the_data_are_collected/)

## API

The Census Bureau’s application programming interface lets developers create custom apps to reach new users and makes key demographic, socio-economic and housing statistics more accessible than ever before.

[www.census.gov/developers/](http://www.census.gov/developers/)

## FRED Mobile App



Receive the latest updates on the nation’s key economic indicators by downloading the FRED App <https://fred.stlouisfed.org/fred-mobile/> for both Apple and Android devices. FRED, the signature database of the Federal Reserve Bank of St. Louis, now incorporates the Census Bureau’s 13 economic indicators.

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\* The 90 percent confidence interval includes zero. In such cases, there is insufficient statistical evidence to conclude that the actual change is different from zero.

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## New Privately-Owned Houses Sold and For Sale

(Thousands of Units. Detail may not add to total because of rounding.)

**Table 1a - Seasonally adjusted**

Period	Sold during period <sup>1</sup>					For sale at end of period					Months <sup>1</sup> supply <sup>2</sup>	Median sales price (\$)	Average sales price (\$)
	United States	North-east	Mid-west	South	West	United States	North-east	Mid-west	South	West			
<b>2018</b>													
October . . . . .	557	23	64	310	160	333	X	X	X	X	7.2	X	X
November . . . . .	615	30	72	367	146	334	X	X	X	X	6.5	X	X
December . . . . .	564	27	65	351	121	346	X	X	X	X	7.4	X	X
<b>2019</b>													
January . . . . .	644	30	67	378	169	347	X	X	X	X	6.5	X	X
February . . . . .	669	34	77	380	178	342	X	X	X	X	6.1	X	X
March . . . . .	693	25	87	380	201	337	X	X	X	X	5.8	X	X
April . . . . .	656	33	68	356	199	336	X	X	X	X	6.1	X	X
May . . . . .	598	21	71	377	129	336	X	X	X	X	6.7	X	X
June . . . . .	729	26	63	445	195	329	X	X	X	X	5.4	X	X
July (r) . . . . .	660	32	70	401	157	328	X	X	X	X	6.0	X	X
August (r) . . . . .	706	32	63	424	187	324	X	X	X	X	5.5	X	X
September (r) . . . . .	738	33	72	451	182	321	X	X	X	X	5.2	X	X
<b>October (p)</b> . . . . .	<b>733</b>	<b>27</b>	<b>75</b>	<b>436</b>	<b>195</b>	<b>322</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>5.3</b>	<b>X</b>	<b>X</b>
Average RSE (%) <sup>3</sup> . . . . .	8	25	21	12	11	5	X	X	X	X	9	X	X
Percent Change <sup>4</sup>													
<b>Oct. 2019 from Sep. 2019</b> . . . . .	<b>-0.7%</b>	<b>-18.2%</b>	<b>4.2%</b>	<b>-3.3%</b>	<b>7.1%</b>	<b>0.3%</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>1.9%</b>	<b>X</b>	<b>X</b>
90 percent confidence interval <sup>5</sup> . . . . .	± 20.4	± 30.6	± 32.9	± 26.7	± 31.4	± 1.6	X	X	X	X	± 21.5	X	X
<b>Oct. 2019 from Oct. 2018</b> . . . . .	<b>31.6%</b>	<b>17.4%</b>	<b>17.2%</b>	<b>40.6%</b>	<b>21.9%</b>	<b>-3.3%</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>-26.4%</b>	<b>X</b>	<b>X</b>
90 percent confidence interval <sup>5</sup> . . . . .	± 23.7	± 47.3	± 37.0	± 32.1	± 38.6	± 3.6	X	X	X	X	± 13.8	X	X

**Table 1b - Not seasonally adjusted**

Period	Sold during period					For sale at end of period					Months <sup>1</sup> supply	Median sales price (\$)	Average sales price (\$)
	United States	North-east	Mid-west	South	West	United States	North-east	Mid-west	South	West			
2017 Annual . . . . .	613	40	72	339	163	294	24	41	154	75	X	323,100	384,900
2018 Annual . . . . .	617	32	76	348	160	348	27	43	184	95	X	326,400	385,000
RSE (%) . . . . .	3	10	12	3	4	5	15	13	6	8	X	3	2
2018 Year to date . . . . .	534	28	67	297	142	X	X	X	X	X	X	X	X
2019 Year to date . . . . .	586	25	62	344	155	X	X	X	X	X	X	X	X
RSE (%) . . . . .	3	14	13	5	4	X	X	X	X	X	X	X	X
<b>Year to date percent change<sup>4</sup></b> . . . . .	<b>9.6%</b>	<b>-11.1%</b>	<b>-7.5%</b>	<b>15.7%</b>	<b>9.1%</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>
90 percent confidence interval <sup>5</sup> . . . . .	± 5.9	± 14.7	± 7.2	± 9.4	± 4.8	X	X	X	X	X	X	X	X
<b>2018</b>													
October . . . . .	43	2	5	24	12	335	27	42	177	89	7.8	328,300	394,900
November . . . . .	44	2	5	27	10	341	27	43	179	92	7.7	308,500	367,100
December . . . . .	38	2	4	24	9	348	27	43	184	95	9.1	329,700	381,800
<b>2019</b>													
January . . . . .	49	2	4	29	13	349	28	42	185	94	7.1	305,400	361,100
February . . . . .	57	3	6	33	16	340	28	41	182	89	6.0	320,800	383,600
March . . . . .	68	2	8	38	20	331	28	38	181	85	4.8	310,600	372,700
April . . . . .	64	3	7	34	20	330	28	39	181	82	5.2	339,000	385,400
May . . . . .	56	2	7	35	12	334	29	38	181	85	5.9	312,700	379,100
June . . . . .	66	2	6	39	18	326	28	37	175	85	5.0	311,800	361,900
July (r) . . . . .	55	3	6	34	13	327	29	37	174	87	5.9	308,300	373,500
August (r) . . . . .	56	3	5	33	15	326	28	37	173	88	5.8	326,700	392,300
September (r) . . . . .	57	3	6	35	13	323	28	38	169	87	5.7	310,200	366,900
<b>October (p)</b> . . . . .	<b>57</b>	<b>2</b>	<b>6</b>	<b>34</b>	<b>15</b>	<b>327</b>	<b>29</b>	<b>39</b>	<b>170</b>	<b>88</b>	<b>5.8</b>	<b>316,700</b>	<b>383,300</b>
Average RSE (%) <sup>3</sup> . . . . .	8	25	21	12	11	5	15	14	6	10	9	5	5

p Preliminary

r Revised

S Does not meet publication standards because tests for identifiable and stable seasonality do not meet reliability standards

X Not applicable

<sup>1</sup> Seasonally-adjusted houses sold are published at annual rates

<sup>2</sup> Ratio of houses for sale to houses sold

<sup>3</sup> Average relative standard error for the latest 6-month period

<sup>4</sup> Computed using unrounded data

<sup>5</sup> See the Explanatory Notes in the accompanying text for an explanation of 90 percent confidence intervals

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Sales, November 26, 2019.

Additional information on the survey methodology may be found at <[http://www.census.gov/construction/nrs/how\\_the\\_data\\_are\\_collected/](http://www.census.gov/construction/nrs/how_the_data_are_collected/)>.

## New Privately-Owned Houses Sold, by Sales Price

(Thousands of Units. Detail may not add to total because of rounding.)

**Table 2a - Number of Houses<sup>1</sup>**

Period	Total	Price Ranges						
		Under \$150,000	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 to \$399,999	\$400,000 to \$499,999	\$500,000 to \$749,000	\$750,000 and over
2017 Annual . . . . .	613	18	61	186	147	88	79	33
2018 Annual . . . . .	617	18	54	187	153	90	78	36
RSE (%) . . . . .	3	28	12	6	8	7	8	11
<b>2018</b>								
October . . . . .	43	2	2	14	11	6	5	2
November . . . . .	44	1	4	16	10	6	5	2
December . . . . .	38	2	3	11	9	6	6	1
<b>2019</b>								
January . . . . .	49	1	3	19	12	6	5	2
February . . . . .	57	1	4	19	15	8	8	2
March . . . . .	68	2	6	23	16	11	8	3
April . . . . .	64	1	4	18	18	10	9	3
May . . . . .	56	2	4	20	13	7	7	3
June . . . . .	66	1	6	23	17	9	6	3
July (r) . . . . .	55	1	5	20	13	6	7	3
August (r) . . . . .	56	1	4	19	12	8	9	3
September (r) . . . . .	57	1	5	20	16	6	6	2
<b>October (p)</b> . . . . .	<b>57</b>	<b>1</b>	<b>4</b>	<b>20</b>	<b>14</b>	<b>7</b>	<b>7</b>	<b>4</b>
Average RSE (%) <sup>2</sup> . . . . .	8	50	29	18	16	18	20	26

**Table 2b - Percent Distribution**

Period	Total	Price Ranges						
		Under \$150,000	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 to \$399,999	\$400,000 to \$499,999	\$500,000 to \$749,000	\$750,000 and over
2017 Annual . . . . .	100	3	10	30	24	14	13	5
2018 Annual . . . . .	100	3	9	30	25	15	13	6
SE (%) . . . . .	X	1	1	2	2	1	1	1
<b>2018</b>								
October . . . . .	100	4	6	32	27	15	12	5
November . . . . .	100	3	9	36	23	13	11	6
December . . . . .	100	4	8	29	24	16	14	4
<b>2019</b>								
January . . . . .	100	2	7	39	25	13	11	4
February . . . . .	100	2	8	33	26	14	14	4
March . . . . .	100	4	9	33	23	16	12	4
April . . . . .	100	2	7	28	29	16	14	4
May . . . . .	100	3	7	35	23	13	13	5
June . . . . .	100	1	9	36	26	14	9	5
July (r) . . . . .	100	2	9	36	24	11	13	6
August (r) . . . . .	100	1	8	33	21	15	16	6
September (r) . . . . .	100	3	9	35	29	11	11	3
<b>October (p)</b> . . . . .	<b>100</b>	<b>2</b>	<b>8</b>	<b>35</b>	<b>24</b>	<b>12</b>	<b>12</b>	<b>6</b>
SE (%) . . . . .	X	1	2	3	3	2	3	2

p Preliminary      r Revised

A Represents an RSE or SE that is greater or equal to 100 percent or could not be computed

S Does not meet publication standards because tests for identifiable and stable seasonality do not meet reliability standards

X Not applicable      Z Less than 500 units or less than 0.5 percent

<sup>1</sup> Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported

<sup>2</sup> Average relative standard error for the latest 6-month period

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Sales, November 26, 2019.

Additional information on the survey methodology may be found at [http://www.census.gov/construction/nrs/how\\_the\\_data\\_are\\_collected/](http://www.census.gov/construction/nrs/how_the_data_are_collected/).

## New Houses Sold and For Sale by Stage of Construction and Median Number of Months on Sales Market

(Thousands of Units. Detail may not add to total because of rounding.)

**Table 3a - Seasonally adjusted**

Period	Sold during period <sup>1</sup>				For sale at end of period				Median months for sale <sup>2</sup>
	Total	Not started	Under construction	Completed	Total	Not started	Under construction	Completed	
<b>2018</b>									
October .....	557	151	216	190	333	58	201	74	X
November .....	615	185	201	229	334	61	199	74	X
December .....	564	172	170	222	346	67	205	74	X
<b>2019</b>									
January .....	644	171	216	257	347	60	211	76	X
February .....	669	188	214	267	342	58	210	74	X
March .....	693	169	247	277	337	57	203	77	X
April .....	656	184	217	255	336	55	202	79	X
May .....	598	155	205	238	336	56	200	80	X
June .....	729	228	224	277	329	54	196	79	X
July (r) .....	660	181	234	245	328	54	194	80	X
August (r) .....	706	200	225	281	324	54	191	79	X
September (r) .....	738	220	248	270	321	53	191	77	X
<b>October (p)</b> .....	<b>733</b>	<b>250</b>	<b>237</b>	<b>246</b>	<b>322</b>	<b>56</b>	<b>189</b>	<b>77</b>	<b>X</b>
<i>Average RSE (%)</i> <sup>3</sup> .....	8	8	11	11	5	7	6	7	X

**Table 3b - Not seasonally adjusted**

Period	Sold during period				For sale at end of period				Median months for sale <sup>2</sup>
	Total	Not started	Under construction	Completed	Total	Not started	Under construction	Completed	
2017 Annual .....	613	189	213	210	294	50	177	67	3.2
2018 Annual .....	617	176	222	219	348	66	203	79	3.2
<i>RSE (%)</i> .....	3	10	6	7	5	7	5	8	8
<b>2018</b>									
October .....	43	10	17	15	335	57	203	75	2.7
November .....	44	13	14	17	341	60	203	77	3.0
December .....	38	11	10	17	348	66	203	79	3.2
<b>2019</b>									
January .....	49	13	16	19	349	60	207	82	3.2
February .....	57	17	17	23	340	59	204	78	3.6
March .....	68	18	24	27	331	58	196	77	3.6
April .....	64	18	22	24	330	54	199	77	3.4
May .....	56	15	19	22	334	57	199	77	3.5
June .....	66	20	21	25	326	54	198	74	3.6
July (r) .....	55	15	20	20	327	53	199	76	3.4
August (r) .....	56	15	19	23	326	54	196	76	3.2
September (r) .....	57	17	19	21	323	51	197	75	3.5
<b>October (p)</b> .....	<b>57</b>	<b>18</b>	<b>20</b>	<b>19</b>	<b>327</b>	<b>56</b>	<b>192</b>	<b>78</b>	<b>3.1</b>
<i>Average RSE (%)</i> <sup>3</sup> .....	8	8	11	11	5	7	6	7	10

p Preliminary

r Revised

S Does not meet publication standards because tests for identifiable and stable seasonality do not meet reliability standards

X Not applicable

<sup>1</sup> Seasonally-adjusted houses sold are published at annual rates

<sup>2</sup> Median number of months for sale since completion

<sup>3</sup> Average relative standard error for the latest 6-month period

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Sales, November 26, 2019.

Additional information on the survey methodology may be found at <[http://www.census.gov/construction/nrs/how\\_the\\_data\\_are\\_collected/](http://www.census.gov/construction/nrs/how_the_data_are_collected/)>.