

NATIONAL ASSOCIATION OF REALTORS®

Pending Home Sales Index (PHSI)

Year	United States					United States					
	United States	Northeast	Midwest	South	West	United States	Northeast	Midwest	South	West	
2016	110.2	96.4	107.9	123.3	102.7	*	*	*	*	*	
2017	108.9	97.1	104.7	123.6	99.4	*	*	*	*	*	
2018	105.1	92.6	100.5	122.3	92.6	*	*	*	*	*	
		Seasonally Adjusted Annual Rate					Not Seasonally Adjusted				
2018	July	105.9	93.8	102.2	122.6	93.2	116.7	100.9	105.2	139.9	104.9
2018	Aug	104.7	93.6	101.5	122.2	89.3	110.0	96.7	101.8	129.2	99.1
2018	Sept	104.6	92.7	101.7	120.6	92.0	87.8	67.9	80.7	101.4	89.6
2018	Oct	102.2	92.9	99.6	119.2	85.5	100.4	96.3	102.7	110.4	85.5
2018	Nov	101.0	93.9	97.6	116.1	86.3	78.9	71.8	75.6	89.7	70.8
2018	Dec	98.7	92.5	97.5	110.0	87.0	60.7	46.1	57.9	71.6	57.8
2019	Jan	102.9	92.8	100.4	119.8	87.1	78.8	64.8	71.4	95.1	71.7
2019	Feb	101.9	92.1	93.2	121.8	87.5	92.5	77.8	96.4	105.5	79.5
2019	Mar	105.9	90.5	95.6	127.2	95.2	127.2	107.6	113.5	161.1	103.5
2019	Apr	104.3	88.9	96.8	124.0	93.5	132.0	120.1	127.5	154.7	110.6
2019	May	105.4	92.0	100.3	124.1	91.8	132.3	134.3	130.4	147.7	108.5
2019	June r	108.3	94.5	103.6	125.7	96.8	130.3	123.1	124.5	153.5	105.8
2019	July p	105.6	93.0	101.0	122.7	93.5	118.7	101.9	105.4	142.5	108.3
	vs. last month:	-2.5%	-1.6%	-2.5%	-2.4%	-3.4%	-8.9%	-17.2%	-15.3%	-7.2%	2.4%
	vs. last year:	-0.3%	-0.9%	-1.2%	0.1%	0.3%	1.7%	1.0%	0.2%	1.9%	3.2%