

# NATIONAL ASSOCIATION OF REALTORS®

## Pending Home Sales Index (PHSI)

Year	United States					United States					
	Northeast	Midwest	South	West	Northeast	Midwest	South	West			
2016	110.2	96.4	107.9	123.3	102.7	*	*	*	*	*	
2017	108.9	97.1	104.7	123.6	99.4	*	*	*	*	*	
2018	105.1	92.6	100.5	122.3	92.6	*	*	*	*	*	
		Seasonally Adjusted Annual Rate					Not Seasonally Adjusted				
2018	Sept	104.6	92.7	101.7	120.6	92.0	87.8	67.9	80.7	101.4	89.6
2018	Oct	102.2	92.9	99.6	119.2	85.5	100.4	96.3	102.7	110.4	85.5
2018	Nov	101.0	93.9	97.6	116.1	86.3	78.9	71.8	75.6	89.7	70.8
2018	Dec	98.7	92.5	97.5	110.0	87.0	60.7	46.1	57.9	71.6	57.8
2019	Jan	102.9	92.8	100.4	119.8	87.1	78.8	64.8	71.4	95.1	71.7
2019	Feb	101.9	92.1	93.2	121.8	87.5	92.5	77.8	96.4	105.5	79.5
2019	Mar	105.9	90.5	95.6	127.2	95.2	127.2	107.6	113.5	161.1	103.5
2019	Apr	104.3	88.9	96.8	124.0	93.5	132.0	120.1	127.5	154.7	110.6
2019	May	105.4	92.0	100.3	124.1	91.8	132.3	134.3	130.4	147.7	108.5
2019	June	108.3	94.5	103.6	125.7	96.8	130.3	123.1	124.5	153.5	105.8
2019	July	105.6	93.0	101.1	122.7	93.5	118.7	101.9	105.5	142.5	108.3
2019	Aug r	107.1	94.3	101.3	124.3	96.4	111.1	95.6	99.8	130.6	104.3
2019	Sept p	108.7	93.9	104.4	127.5	95.1	93.3	70.7	85.7	108.2	95.7
	<b>vs. last month:</b>	<b>1.5%</b>	<b>-0.4%</b>	<b>3.1%</b>	<b>2.6%</b>	<b>-1.3%</b>	<b>-16.0%</b>	<b>-26.0%</b>	<b>-14.1%</b>	<b>-17.2%</b>	<b>-8.2%</b>
	<b>vs. last year:</b>	<b>3.9%</b>	<b>1.3%</b>	<b>2.7%</b>	<b>5.7%</b>	<b>3.4%</b>	<b>6.3%</b>	<b>4.1%</b>	<b>6.2%</b>	<b>6.7%</b>	<b>6.8%</b>